



WILL COUNTY, ILLINOIS

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

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Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

January 17, 2024

ConvergeOne, Inc.
10900 Nesbitt Avenue South
Bloomington, IL 55437

Attn: Jeff LaCombe

RE: Bid #2023-92 Ayaya Upgrade

Dear Mr. LaCombe,

I am pleased to inform you that your bid submitted on November 15, 2023, in the amount of \$733,972.17 for the project referenced above is hereby accepted. A copy of your bid response is enclosed.

As stated in the original solicitation document, your performance bond is now due, in the amount of \$733,972.17, which represents the total cost of this project. Upon receipt of your performance bond, I will return your bid bond.

We look forward to a very efficient and sound working relationship ahead. If you have any questions, contact our Purchasing Director, Kevin Lynn at klynn@willcountyillinois.com.

Sincerely,

Jennifer Bertino-Tarrant
Will County Executive

JBT/nr



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

Bid History

ITEM: #2023-92 Avaya Upgrade
DEPARTMENT: ICT Telecommunications
BID RELEASE: October 16, 2023
PUBLISHED NOTICE: October 18, 2023
BID OPENING: November 15, 2023
LOCATION: 302 N Chicago St. Joliet, IL 60432

BIDDING RESULTS:

NUMBER RELEASED: 10+ Internet **NUMBER RETURNED:** 2

<u>BIDDER:</u>	<u>Total Cost</u>
ConvergeOne	\$733,972.17
Altura Communications	\$839,830.00


Recommendation from Mike Kluga, Telecommunications Manager, is to award the 2023-92 Avaya Upgrade to ConvergeOne for an approximate total cost of \$733,972.17. This proposal would the inclusion of new equipment County wide, and is the most cost effective upgrade option available.

Bid Tabulation



Solicitation: 2023-92 Avaya Upgrade

DUE: 11/15/23 11:00 A.M.

OPENED: 11/15/23 11:05 A.M.

BIDDER INFORMATION	REQUIREMENTS	LUMP SUM PRICE
Convergeone  Lakeville, MN	Bid Bond Rec: 10% Form Signed: yes Prime Contractor Rec: yes Addenda (1): yes	733,972. ¹⁷
Altura Communications Tulsa, OK	Bid Bond Rec: cashiers # 84,000 check Form Signed: yes Prime Contractor Rec: yes Addenda (1): yes	839,830. ⁰⁰
	Bid Bond Rec: Form Signed: Prime Contractor Rec: Addenda (1):	
	Bid Bond Rec: Form Signed: Prime Contractor Rec: Addenda (1):	

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger



WILL COUNTY ILLINOIS

I.C.T. DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

JASON DONISCH
I.C.T. DIRECTOR

P. (815) 740-8361
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302 N. Chicago Street
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Kevin Lynn
Purchasing Department

Kevin,

Telecommunications is recommending ConvergeOne for the Will County Telephony upgrade, Bid # 2023-92 Avaya Upgrade.

ConvergeOne provided the most cost-effective proposal which also included utilizing new equipment verses refurbished. Since this is a county-wide upgrade, procuring new equipment rather than refurbished equipment will provide Will County offices with the most reliable hardware solution.

Thanks,
Mike

Mike Kluga
Telecommunications Manager
Will County ICT Department