RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS

Renewing Contracts for Disposable Incontinence Supplies for Sunny Hill Nursing Home

WHEREAS, the current contracts for disposable incontinence supplies for Sunny Hill will expire on November 30, 2019, and

WHEREAS, the current contracts with Medline Industries, Mundelein, IL for disposable briefs and Professional Medical, New Lenox, IL for disposable night pads allowed for two (2), one (1) year renewal options, if the County desired to do so, and

WHEREAS, the Purchasing Director and Sunny Hill Administration have recommended, and the Public Health & Safety Committee has concurred, that the contracts with Medline Industries, Mundelein, IL for disposable briefs, and Professional Medical, New Lenox, IL for disposable night pads be renewed for an additional year, December 1, 2019 through November 30, 2020, pursuant to the terms of the original bid documents.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby renews the contracts for incontinence supplies for Sunny Hill Nursing Home with Medline Industries, Mundelein, IL for disposable briefs, and Professional Medical for disposable night pads for an additional year, December 1, 2019 through November 30, 2020, pursuant to the terms of the original bid documents.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.
Adopted by the Will County Board this 19th day of September, 2019.

AYES: Ogalla, Summers, Koch, Moustis, Rice, Tyson, Harris, Traynere, Fritz, Mueller, Gould, VanDuyne, Balich, Friclone, Brooks Jr., Winfrey, Parker, Ventura, Dollinger, Marcum, Berkowicz, Cowan, Weigel, Ferry

ABSENT: Tuminello, Kralidis

Result: Approved - [Unanimous]

Approved this ___3rd___ day of ___October___, 2019.

[Signature]
Lauren Staley Ferry
Will County Clerk

[Signature]
Lawrence M. Walsh
Will County Executive
August 15, 2019

Medline Industries, INC.
One Medline Place
Mundelein, IL 60060

Via Email: govbids@medline.com

Attn: Lucas McGovern

RE: BID #2019-8 Disposable Incontinence
Sunny Hill Nursing Home

Dear Mr. McGovern,

The contract for Disposable Incontinence for Sunny Hill Nursing Home of Will County will expire on Nov. 30, 2019. The next contract period will start December 1, 2019 through November 30, 2020.

We are in the position to exercise the first one (1) year renewal option for Disposable Briefs, as stated in the original bid. The yearly contract amount will remain the same.

Please contact me in writing, via fax or email, within 10 business days, as this requires County Board approval.

If you have any questions, please call me at (815) 740-4712.

Sincerely,

Kevin Lynn

Kevin Lynn
Purchasing Director
Hello Kevin,

We are also interested in renewing this contract as well.

Thanks!

Lucas

Lucas McGovern
Sales Business Analyst
Government Sales
Medline Industries, Inc.
www.medline.com
847-837-2820 (Phone)
847-949-2497 (Fax)
lmcgovern@medline.com

Good afternoon,

Please see the letter attached regarding the renewal of the bid noted above, effective 12/1/19- 11/30/20. Please reply via email, fax or USPS mail within 10 days with your renewal agreement.

Thank you,

Kevin Lynn
Purchasing Assistant
Office of the County Executive
Lawrence M. Walsh
302 N Chicago Street
Joliet, IL 60432
815-740-4712
fax 815-740-4604
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August 15, 2019

Professional Medical & Surgical Supply
1917 Garnet Ct.
New Lenox, IL 60451

Via Email: alanf@promedsupply.com

Attn: Alan Ferry

RE: BID #2019-8 Disposable Incontinence
Sunny Hill Nursing Home

Dear Mr. Ferry,

The contract for Disposable Incontinence for Sunny Hill Nursing Home of Will County will expire on Nov. 30, 2019. The next contract period will start December 1, 2019 through November 30, 2020.

We are in the position to exercise the first one (1) year renewal option for Disposable Night Pads, as stated in the original bid. The yearly contract amount will remain the same.

Please contact me in writing, via fax or email, within 10 business days, as this requires County Board approval.

If you have any questions, please call me at (815) 740-4712.

Sincerely,

Kevin Lynn

Kevin Lynn
Purchasing Director
Kevin Lynn

From: Alan Ferry <alanf@promedsupply.com>
Sent: Friday, August 16, 2019 6:07 AM
To: Kevin Lynn
Cc: Nancy Ruettiger
Subject: RE: [EXTERNAL] 2019-8 Disposable Incontinence - SHNH renewal

Kevin,

We approve the renewal of the bid for another year

Alan Ferry Jr. | COO/CCO/CIO

Phone (800) 648-5190 ext. 7508 | Cell (815) 530-8987

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From: Kevin Lynn <klynn@willcountyillinois.com>
Sent: Thursday, August 15, 2019 3:10 PM
To: Alan Ferry <alanf@promedsupply.com>
Cc: Nancy Ruettiger <nruegger@willcountyillinois.com>
Subject: [EXTERNAL] 2019-8 Disposable Incontinence - SHNH renewal
Importance: High

Good afternoon,

Please see the letter attached regarding the renewal of the bid noted above, effective 12/1/19-11/30/20. Please reply via email, fax or USPS mail within 10 days with your renewal agreement.

Thank you,
Kevin Lynn  
Purchasing Assistant  
Office of the County Executive  
Lawrence M. Walsh  
302 N Chicago Street  
Joliet, IL 60432  
815-740-4712  
fax 815-740-4604  
klynn@willcountyllinois.com

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FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR

BID HISTORY

ITEM: 2019-8 DISPOSABLE INCONTINENCE SUPPLIES

DEPARTMENT: SUNNY HILL NURSING HOME

BID LETTING: OCTOBER 2, 2018

PUBLISHED NOTICE: OCTOBER 2, 2018, HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: OCTOBER 16, 2018, 10:05 AM

LOCATION: WILL COUNTY OFFICE BUILDING
            302 N. CHICAGO STREET
            JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 27 + INTERNET  NUMBER RETURNED  5

BIDDER: TOTAL PRICE:

PROFESSIONAL MEDICAL, NEW LENOX, IL
MEDLINE INDUSTRIES, MUNDELEIN, IL
MCKESSON MEDICAL, PLYMOUTH, MN
WAREHOUSE DIRECT, MT. PROSPECT, IL

SEE ATTACHED BID TABULATION SHEET

"Disqualified – Non Compliant Delivery Terms"

NO BID

Recommendation attached from Debbie Stanko, Director of Nursing, Sunny Hill Nursing Home, is to split bid award to lowest, responsible bidders, Professional Medical, New Lenox, IL, for Disposable Night Pads, for an approximate total first year cost of $10,707.84 and Medline Industries, Mundelein, IL, for all Adult Briefs and Protective Underwear for an approximate total first year cost of $79,191.27.

The contract begins December 1, 2018 through November 30, 2019, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2nd and 3rd year increase in pricing, as allowed in the bid document.
**BID TABULATION SHEET**

**DEPARTMENT:** 2019-8 SHNH, DISPOSABLE INCONTINENCE  
**DUE:** 10-16-18, 10:00 A.M.  
**OPENED:** 10-16-18, 10:05 A.M.

<table>
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<th>BIDDER</th>
<th>REQUIREMENTS</th>
<th>TOTAL COST-1 YEAR</th>
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<td>LEAD TIME</td>
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<td>YR 3 %</td>
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<td>LEAD TIME 2 DAY</td>
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**ALSO PRESENT:** Rita Weiss, Kevin, Lynn, Eddie Bradley, Debbie Stanko, Rebecca Hurley