



OFFICE OF WILL COUNTY EXECUTIVE
JENNIFER BERTINO-TARRANT

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BID # 2022-8
DISPOSABLE INCONTINENCE SUPPLIES
SUNNY HILL NURSING HOME
JOLIET, IL

ADDENDUM #1
September 14, 2021

We received the following questions regarding the bid listed above:

Question # 1 What is the current brand of product/product line that is being utilized?

Answer # 1: Current brand is Fit Basic and Fit Right from Medline

Question # 2: Is this the same level of quality that you are asking for in this RFP or are you looking for higher quality?

Answer # 2: We are looking for the same quality

Question # 3: How is the current product performing?

Answer # 3: We are very satisfied with the current products performance.

Question # 4: Have you noticed an increase in:
Linen costs
Skin breakdown (currently at 5.4%, according to the Medicare data)
Urinary Tract Infections (currently at 6.9%, according to the Medicare data)

Answer # 4: No increase in linen costs, we have not noticed increase in urinary tract infections related to brand of the product

Question # 5: Do you want a 100% breathable product or a product that is simply breathable on the side panels?

Answer # 5: Product spec must state breathable; no plastic will be accepted

Question # 6: Do you have a minimum set of specifications, quantified by an outside laboratory, for each product?

Answer # 6: We do not have an outside laboratory

Question # 7: Are you looking for clinical support?
Nurses to in-service and train the staff, as well as help ensure that each resident is in the correct product and size for their individual needs

Answer # 7: We are not bidding out an incontinence program, current vendor does offer clinical support. In-service from vendor is expected with new products

Question # 1 If there are bid terms and conditions Vendor may not be able to agree to, will the County allow Vendor to include clarifications or exceptions as part of its bid submission?

Answer # 1: Will County will not accept exceptions to bid requirements for this bid

Question # 2: Specifically, if there are insurance requirements that Vendor may not be able to agree to, will the County consider exceptions to insurance terms and conditions?

Answer # 2: Will County will not accept exceptions to insurance requirements for this bid

Question # 3: For items being requested/bid in multiple sizes, are samples required of all sizes or only one size for product quality evaluation?

Answer # 3: Samples are required for each size and item listed.

Question # 4: For COVID safety precautions, would the County be willing to waive the inside delivery requirement?

Answer # 1: The County will not waive delivery requirements.

Question # 4: If the requirement for inside delivery is not waived, can you tell me how far the storeroom is from the loading dock?

Answer # 1: There is no loading dock at this location.