



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Awarding Bid for Disposable Incontinence Supplies for Sunny Hill Nursing Home

WHEREAS, in order to receive the most competitive prices available, the Will County Executive's Office solicited bids for disposable incontinence supplies for Sunny Hill Nursing Home, and

WHEREAS, on September 30, 2015, the Will County Executive's Office opened eight (8) proposals for disposable incontinence supplies, and

WHEREAS, after reviewing such proposals, the recommendation is to split the award to the lowest, responsible bidders: Midwest Medical Supply, West Chicago, IL, for a total one-year cost of \$7,827.52, for disposable pull-ups; Professional Medical, New Lenox, IL, for a total one-year cost of \$109,616.00 for disposable briefs; and Medline Industries, Mundelein, IL, for a total one-year cost of \$19,328.40 for disposable underpads, pursuant to the terms and specifications of the attached Bid Tab Sheet, beginning February 1, 2016 through November 30, 2016, with two (2) additional one (1) year renewal options, if the County so chooses, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contracts to the lowest, responsible bidders: Midwest Medical Supply, West Chicago, IL, for a total one-year cost of \$7,827.52, for disposable pull-ups; Professional Medical, New Lenox, IL, for a total one-year cost of \$109,616.00 for disposable briefs; and Medline Industries, Mundelein, IL, for a total one-year cost of \$19,328.40 for disposable underpads, pursuant to the terms and specifications of the attached Bid Tab Sheet, beginning February 1, 2016 through November 30, 2016, with two (2) additional one (1) year renewal options, if the County so chooses.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if

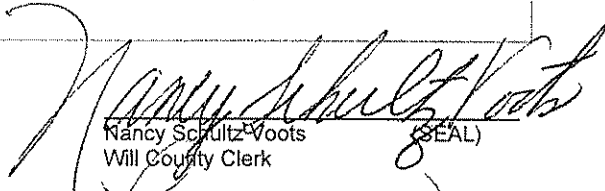
fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 19th day of November, 2015.

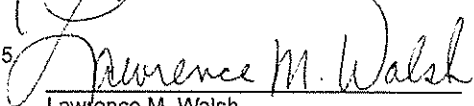
AYES:	Howard, Ogalla, Moustis, Singer, Moran, Rice, Harris, Traynere, Bennefield, Fritz, Freitag, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Staley-Ferry, Babich, Wilhelmi, Hart, Tuminello, Weigel, Collins, Ferry
LEFT MEETING:	Gould, Maher

Result: Approved - [Unanimous]

Approved this 30th day of November, 2015



Nancy Schultz-Voots (SEAL)
Will County Clerk



Lawrence M. Walsh
Will County Executive

FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR

BID HISTORY

ITEM: 2016-8 DISPOSABLE INCONTINENCE SUPPLIES

DEPARTMENT: SUNNY HILL NURSING HOME

BID LETTING: AUGUST 26, 2015

PUBLISHED NOTICE: AUGUST 28, 2015, HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: SEPTEMBER 30, 2015, 9:30 AM

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

<u>NUMBER RELEASED:</u>	27 + INTERNET	<u>NUMBER RETURNED</u>	8
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<u>BIDDER:</u>	<u>TOTAL PRICE:</u>
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SEE ATTACHED BID TABULATION SHEET.

RECOMMENDATION ATTACHED FROM KAREN SORBERO, SUNNY HILL NURSING HOME ADMINISTRATOR, IS TO SPLIT AWARD OF BID TO LOWEST, RESPONSIBLE BIDDERS, MIDWEST MEDICAL SUPPLY (MMS), WEST CHICAGO, IL, FOR A TOTAL ONE-YEAR COST OF \$7,827.52, FOR DISPOSABLE PULL-UPS, PROFESSIONAL MEDICAL, NEW LENOX, IL, FOR A TOTAL ONE-YEAR COST OF \$109,616.00 FOR DISPOSABLE BRIEFS AND MEDLINE INDUSTRIES, MUNDELEIN, IL, FOR A TOTAL ONE-YEAR COST OF \$19,328.40 FOR DISPOSABLE UNDERPADS.

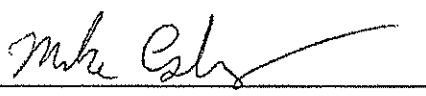

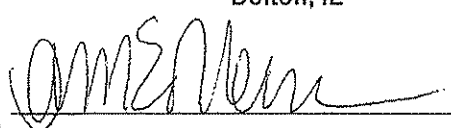
THE CONTRACT BEGINS FEBRUARY 1, 2016 THROUGH NOVEMBER 30, 2016, WITH TWO (2) ADDITIONAL ONE (1) YEAR RENEWAL OPTIONS, AT THE DISCRETION OF WILL COUNTY. THESE COSTS ARE APPROXIMATE, BASED ON RESIDENT POPULATION AND NEEDS AND INCLUDES CONSIDERATION OF 2ND AND 3RD YEAR INCREASE IN PRICING, AS ALLOWED IN THE BID DOCUMENT.

BID TABULATION SHEET




17.2.a

DEPARTMENT: 2016-8 SHNH, DISPOSABLE INCONTINENCE
 DUE: 9-30-15, 9:30 A.M. OPENED: 9-30-15, 9:40 A.M.

ORIGINAL

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
Medline Industries, Inc. Mundelein, IL 	10% BID DEP <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (3) <input checked="" type="checkbox"/> or N LEAD TIME 1-2 days SAMPLES <input checked="" type="checkbox"/> or N FORM SIGNED <input checked="" type="checkbox"/> or N	\$ 143,114.20 YR 2 % 3% YR 3 % 3% % OF DISC 12% if awarded
McKesson Medical-Surgical Richmond, VA *Incomplete bid*	10% BID DEP <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (3) <input checked="" type="checkbox"/> or N LEAD TIME 3-5 days SAMPLES <input checked="" type="checkbox"/> or N FORM SIGNED <input checked="" type="checkbox"/> or N	\$ 103,972.61 YR 2 % 0% YR 3 % 0% % OF DISC 0%
Midwest Medical Supply Co Earth City, MO	10% BID DEP <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (3) <input checked="" type="checkbox"/> or N LEAD TIME 7-10 days SAMPLES <input checked="" type="checkbox"/> or N FORM SIGNED <input checked="" type="checkbox"/> or N	\$ 134,201.30 YR 2 % 2% YR 3 % 3% % OF DISC 0
Global Infinity Enterprise LLC Highland Park, NJ *Disqualified - No Samples*	10% BID DEP <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (3) <input checked="" type="checkbox"/> or N LEAD TIME SAMPLES <input checked="" type="checkbox"/> or N FORM SIGNED <input checked="" type="checkbox"/> or N	\$ YR 2 % YR 3 % % OF DISC
Professional Medical New Lenox, IL 	10% BID DEP <input checked="" type="checkbox"/> 14,000.00 PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (3) <input checked="" type="checkbox"/> or N LEAD TIME 2 days SAMPLES <input checked="" type="checkbox"/> or N FORM SIGNED <input checked="" type="checkbox"/> or N	\$ 133,443.84 YR 2 % 0 YR 3 % 0 % OF DISC 0
Good Health Medical Products Dolton, IL 	10% BID DEP <input checked="" type="checkbox"/> 13,808.00 PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (3) <input checked="" type="checkbox"/> or N LEAD TIME 3 days SAMPLES <input checked="" type="checkbox"/> or N FORM SIGNED <input checked="" type="checkbox"/> or N	\$ 138,046.00 YR 2 % 2% YR 3 % 2% % OF DISC 3% if ordered in entirety

Attachment: Award Docs (15-344 : Disposable Incontinence - Bid Award)

ALSO PRESENT: RITA WEISS, ELISA MEDINA, KAREN CORBERO, EDDIE BRADLEY *e.c.*
  

BID TABULATION SHEET

17.2.a

ORIGINAL

DEPARTMENT: 2016-8 SHNH, DISPOSABLE INCONTINENCE
 DUE: 9-30-15, 9:30 A.M. OPENED: 9-30-15, 9:40 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
Medline Indust. * Alternate Bid *	10% BID DEP <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA (3) <input checked="" type="checkbox"/> Y or N LEAD TIME 1-2 days SAMPLES Y or N FORM SIGNED <input checked="" type="checkbox"/> Y or N	\$ 125,335.36 YR 2 % 3% YR 3 % 3% % OF DISC 1/2% Annual 2 1/2%
McKesson * Alternate Bid *	10% BID DEP <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA (3) <input checked="" type="checkbox"/> Y or N LEAD TIME 3-5 days SAMPLES Y or N FORM SIGNED <input checked="" type="checkbox"/> Y or N	\$ 129,426.70 YR 2 % <input checked="" type="checkbox"/> YR 3 % <input checked="" type="checkbox"/> % OF DISC <input checked="" type="checkbox"/>
	10% BID DEP PRIME CERT Y or N ADDENDA (3) Y or N LEAD TIME SAMPLES Y or N FORM SIGNED Y or N	\$ YR 2 % YR 3 % % OF DISC
	10% BID DEP PRIME CERT Y or N ADDENDA (3) Y or N LEAD TIME SAMPLES Y or N FORM SIGNED Y or N	\$ YR 2 % YR 3 % % OF DISC
	10% BID DEP PRIME CERT Y or N ADDENDA (3) Y or N LEAD TIME SAMPLES Y or N FORM SIGNED Y or N	\$ YR 2 % YR 3 % % OF DISC
	10% BID DEP PRIME CERT Y or N ADDENDA (3) Y or N LEAD TIME SAMPLES Y or N FORM SIGNED Y or N	\$ YR 2 % YR 3 % % OF DISC

Attachment: Award Docs (15-344 : Disposable Incontinence - Bid Award)

ALSO PRESENT: RITA WEISS, ELISA MEDINA, KAREN SORBERO, EDDIE BRADLEY

SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh
County Board Chairman James Moustis
FROM: Karen Isberg Sorbero, Administrator
DATE: October 26, 2015

After carefully reviewing the bids that were received for the Disposable Continence items bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will split the award by items for the entire contract totaling \$136,771.92 for the first year, to the following bidders as shown:

Pull-ups: \$7,827.52
Midwest Medical Supply
West Chicago, Illinois

Briefs: \$109,616.00
Professional Medical
New Lenox, Illinois

Underpads: \$19,328.40
Medline Industries
Mundelein, Illinois

As demonstrated by the attached bid history and tabulation, out of the 6 bidders, the above three vendors followed all stipulations of the presented bid specification, including providing requested samples, which were requested in order for us to select the best qualified vendor. Taking Year 2 and 3 pricing into consideration, which will increase a maximum of 3% annually, will assist us in the budget preparation process for those future budgets.

Please contact me if you have any further questions or concerns.

Thank you.

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"
421 DORIS AVENUE * JOLIET, ILLINOIS * 60433
TELEPHONE (815) 727-8710 * FAX (815) 727-8637
WWW.WILLCOUNTYILLINOIS.COM/SUNNYHILL

2016-8 Disposable Incontinence Products Bid

Bidder	#1	12480	#2	41600	#3	41600	#4	83200	#5	83200	#6	62400
Midwest Medical Supply Actual	\$ 0.57	\$ 7,089.89 \$ 7,113.60	\$ 0.24	\$ 10,095.02 \$ 9,984.00	\$ 0.32	\$ 13,460.03 \$ 13,312.00	\$ 0.32	\$ 26,923.52 \$ 26,624.00	\$ 0.32	\$ 26,923.52 \$ 26,624.00	\$ 0.63	\$ 39,517.92 \$ 39,312.00
PROFESSIONAL MEDICAL Actual	\$ 1.29	\$ 16,068.00 \$ 16,068.00	\$ 0.22	\$ 13,324.00 \$ 9,344.00	\$ 0.30	\$ 17,428.00 \$ 12,428.00	\$ 0.29	\$ 23,128.00 \$ 24,128.00	\$ 0.35	\$ 29,120.00 \$ 29,120.00	\$ 0.59	\$ 37,150.00 \$ 33,150.00
Good Health Medical Actual	\$ 0.36	\$ 4,493.00 \$ 4,492.80	\$ 0.26	\$ 10,816.00 \$ 10,816.00	\$ 0.26	\$ 10,816.00 \$ 10,816.00	\$ 0.34	\$ 28,288.00 \$ 28,288.00	\$ 0.40	\$ 33,280.00 \$ 33,280.00	\$ 0.61	\$ 38,064.00 \$ 38,064.00
Medline Industries Inc Actual	\$ 1.55	\$ 19,328.40 \$ 19,327.78	\$ 0.27	\$ 11,050.00 \$ 11,048.96	\$ 0.28	\$ 11,835.20 \$ 11,835.20	\$ 0.31	\$ 25,417.60 \$ 25,417.60	\$ 0.37	\$ 30,503.20 \$ 30,501.12	\$ 0.55	\$ 34,515.00 \$ 34,507.20
Medline Industries Inc Alt Bid	\$ 0.84	\$ 10,526.30 \$ 10,483.20	\$ 0.23	\$ 9,771.84 \$ 9,771.84	\$ 0.25	\$ 10,599.68 \$ 10,599.68	\$ 0.28	\$ 23,112.96 \$ 23,112.96	\$ 0.33	\$ 27,738.88 \$ 27,738.88	\$ 0.53	\$ 33,072.00 \$ 33,072.00
Mckesson Medical-Surgical Actual by Eaches	\$ 22.73	\$ 7,091.76 \$ 5,618.00	\$ 25.00	\$ 13,000.00 \$ 10,816.00	n/a	n/a	\$ 25.00	\$ 26,000.00 \$ 29,120.00	\$ 25.00	\$ 26,000.00 \$ 34,944.00	\$ 29.27	\$ 22,830.60 \$ 38,064.00
Mckesson Med-Surg Alt Bid Actual by Eaches	\$ 25.00	\$ 7,800.00 \$ 2,121.80	\$ 27.84	\$ 14,476.80 \$ 12,064.00	\$ 27.84	\$ 14,476.80 \$ 14,560.00	\$ 27.84	\$ 28,953.60 \$ 32,448.00	\$ 27.84	\$ 28,953.60 \$ 32,448.00	\$ 33.52	\$ 26,145.60 \$ 43,680.00
Global Infinity Enterprise	\$ 0.26	\$ 3,204.86	\$ 0.35	\$ 14,588.96	\$ 0.44	\$ 18,420.48	\$ 0.39	\$ 32,647.68	\$ 0.39	\$ 32,040.32	\$ 0.59	\$ 36,722.40
Item Description by #	#1	12480	#2	41600	#3	41600	#4	83200	#5	83200	#6	62400
#1 Night Pad - 40/cs	\$ 1.55	\$ 19,328.40	\$ 0.22	\$ 13,324.00	\$ 0.30	\$ 17,428.00	\$ 0.29	\$ 23,128.00	\$ 0.35	\$ 29,120.00	\$ 0.59	\$ 37,150.00
#2 Briefs - sz Med - 80/cs												
#3 Briefs - sz Reg - 80/cs												
#4 Briefs - sz Large - 80/cs												
#5 Briefs - sz Xlarge - 80/cs												
#6 Briefs - sz 2X - 80/cs												
#7 Briefs - sz 3X - 32/cs												
#8 Pull ups - sz Med - 80/cs												
#9 Pull ups - sz Large - 72/cs												
#10 Pull ups - sz Xlarge - 56/cs												
Medline Industries Inc Alt Bid	\$ 1.55	\$ 19,328.40	\$ 0.22	\$ 13,324.00	\$ 0.30	\$ 17,428.00	\$ 0.29	\$ 23,128.00	\$ 0.35	\$ 29,120.00	\$ 0.59	\$ 37,150.00
PROFESSIONAL MEDICAL	\$ 1.29	\$ 16,068.00	\$ 0.22	\$ 9,344.00	\$ 0.29	\$ 12,428.00	\$ 0.28	\$ 24,128.00	\$ 0.35	\$ 29,120.00	\$ 0.59	\$ 37,150.00
Midwest Medical Supply	\$ 0.29	\$ 3,354.65	\$ 0.32	\$ 10,368	\$ 0.42	\$ 11,118.22	\$ 0.29	\$ 26,624.00	\$ 0.32	\$ 26,624.00	\$ 0.63	\$ 39,312.00
1st Yr Grand Total												

Attachment: Award Docs (15-344 : Disposable Incontinence - Bid Award)

2016-8 Disposable Incontinence Products Bid

	#7	1664	#8	11520	#9	10368	#10	2688	1st Yr Total	% of Disc	1st Yr Grand Total - Disc	2nd Yr % Inc
Bidder												
Midwest Medical Supply	\$ 1.42	\$ 2,363.88	\$ 0.29	\$ 3,354.65	\$ 0.32	\$ 3,354.65	\$ 0.42	\$ 1,118.22	\$ 134,201.30	0%	\$ 134,201.30	2%
Actual		\$ 2,362.88		\$ 3,355.20		\$ 3,355.19		\$ 1,118.21	\$ 133,161.08	0%	\$ 133,161.08	2%
PROFESSIONALMEDICAL		\$ 1,846.00	\$ 0.31	\$ 3,513.60	\$ 0.35	\$ 3,576.96	\$ 0.44	\$ 1,169.28	\$ 133,943.84	0%	\$ 133,943.84	0%
Actual		\$ 1,846.00		\$ 3,513.60		\$ 3,576.96		\$ 1,169.28	\$ 133,943.84	0%	\$ 133,943.84	0%
Good Health Medical	\$ 1.43	\$ 2,380.00	\$ 0.37	\$ 4,263.00	\$ 0.41	\$ 4,251.00	\$ 0.53	\$ 1,425.00	\$ 138,076.00	3%	\$ 133,933.72	2%
Actual		\$ 2,379.52		\$ 4,262.40		\$ 4,250.88		\$ 1,424.64	\$ 138,074.24	3%	\$ 133,932.01	2%
Medline Industries Inc	\$ 1.28	\$ 2,132.00	\$ 0.31	\$ 3,571.20	\$ 0.34	\$ 3,525.12	\$ 0.46	\$ 1,236.48	\$ 143,114.20	0.50%	\$ 142,398.63	3%
Actual		\$ 2,131.92		\$ 3,571.20		\$ 3,525.12		\$ 1,236.48	\$ 143,102.57	0.50%	\$ 142,387.06	3%
Medline Industries Inc Alt Bid	\$ 1.28	\$ 2,132.00	\$ 0.31	\$ 3,571.20	\$ 0.34	\$ 3,525.12	\$ 0.46	\$ 1,236.48	\$ 125,335.36	0.50%	\$ 124,708.68	3%
		\$ 2,131.92		\$ 3,571.20		\$ 3,525.12		\$ 1,236.48	\$ 125,243.28	0.50%	\$ 124,617.06	
Mckesson Medical-Surgical	\$ 35.37	\$ 35.37	\$ 26.83	\$ 3,863.52	\$ 26.83	\$ 3,863.52	\$ 26.83	\$ 1,287.84	\$ 103,972.61	0%	\$ 103,972.61	0%
Actual by Eaches	\$ 1.11	\$ 1,847.04	\$ 0.34	\$ 3,916.80	\$ 0.37	\$ 3,836.16	\$ 0.48	\$ 1,290.24	\$ 129,454.18	0%	\$ 129,454.18	0%
Mckesson Med-Surg Alt Bid	\$ 43.18	\$ 43.18	\$ 25.57	\$ 3,682.08	\$ 25.57	\$ 3,682.08	\$ 25.27	\$ 1,212.96	\$ 129,426.70	0%	\$ 129,426.70	0%
Actual by Eaches	\$ 1.08	\$ 1,797.12	\$ 0.32	\$ 3,686.40	\$ 0.36	\$ 3,732.48	\$ 0.45	\$ 1,209.60	\$ 153,575.60	0%	\$ 153,575.60	0%
Global Infinity Enterprise	\$ 11.16	\$ 1,936.06	\$ 26.02	\$ 3,746.88	\$ 26.02	\$ 3,746.88	\$ 26.02	\$ 1,248.96	\$ 148,404.06	5%	\$ 140,983.86	1.25%
Item Description by #												
#1 Night Pad - 40/cs												
#2 Briefs - sz Med - 80/cs												
#3 Briefs - sz Reg - 80/cs												
#4 Briefs - sz Large - 80/cs												
#5 Briefs - sz Xlarge - 80/cs												
#6 Briefs - sz 2X - 80/cs												
#7 Briefs - sz 3X - 32/cs												
#8 Pull ups - sz Med - 80/cs												
#9 Pull ups - sz Large - 72/cs												
#10 Pull ups - sz Xlarge - 56/cs												
\$ 7,827.52												
\$ 136,771.92												

Attachment: Award Docs (15-344 : Disposable Incontinence - Bid Award)

2016-8 Disposable Incontinence Products Bid

Bidder	2nd Yr Amt Inc	2nd Yr Total	3rd Yr % Inc	3rd Yr Amt Inc	3 Yr Grand Total	3 Yr Grand Total
Midwest Medical Supply	\$2,684.03	\$136,885.33	3%	\$4,106.56	\$140,991.89	\$412,078.51
Actual	\$2,663.22	\$135,824.30	3%	\$4,074.73	\$139,899.03	
PROFESSIONAL MEDICAL	\$ -	\$133,943.84	0%	\$ -	\$133,943.84	\$401,831.52
Actual	\$ -	\$133,943.84	0%	\$ -	\$133,943.84	
Good Health Medical	\$ 2,678.67	\$136,612.39	2%	\$ 2,732.25	\$139,344.64	\$409,888.98
Actual	\$ 2,678.64	\$136,610.65	2%	\$ 2,732.21	\$139,342.87	
Medline Industries Inc	\$ 4,271.96	\$146,670.59	3%	\$ 4,400.12	\$151,070.71	\$440,139.92
Actual	\$ 4,271.61	\$146,668.67	3%	\$ 4,399.76	\$151,058.43	
Medline Industries Inc Alt Bid	\$ 3,741.26	\$128,449.94	3%	\$ 3,853.50	\$132,303.44	\$385,462.07
McKesson Medical-Surgical	\$ -	\$103,972.61	0%	\$ -	\$103,972.61	\$311,917.83
Actual by Eaches	\$ -	\$129,454.18	0%	\$ -	\$129,454.18	\$388,362.54
McKesson Med-Surg Alt Bid	\$ -	\$129,426.70	0%	\$ -	\$129,426.70	\$388,280.10
Actual by Eaches	\$ -	\$153,575.60	0%	\$ -	\$153,575.60	\$460,726.80
Global Infinity Enterprise	\$ 1,762.30	\$142,746.16	1.25%	\$ 1,784.33	\$144,530.49	\$428,260.51
Item Description by #						
#1 Night Pad - 40/cs						
#2 Briefs - sz Med - 80/cs						
#3 Briefs - sz Reg - 80/cs						
#4 Briefs - sz Large - 80/cs						
#5 Briefs - sz Xlarge - 80/cs						
#6 Briefs - sz 2X - 80/cs						
#7 Briefs - sz 3X - 32/cs						
#8 Pull ups - sz Med - 80/cs						
#9 Pull ups - sz Large - 72/cs						
#10 Pull ups - sz Xlarge - 56/cs						