RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS

Renewing Contracts for Medical Products at Sunny Hill Nursing Home

WHEREAS, the current contracts for medical products for Sunny Hill Nursing Home will expire on November 30, 2018, and

WHEREAS, the current contracts allow for the extension of said contracts at one year intervals, if the County so chooses, and

WHEREAS, the Purchasing Director and Nursing Home Administrator have recommended, and the Public Health & Safety Committee has concurred, that the contracts for medical products for Sunny Hill Nursing Home be renewed for one year from December 1, 2018, through and including November 30, 2019, with the following vendors: Professional Medical & Surgical Supply, New Lenox, IL, with a 3% increase, McKesson Medical Surgical Supply, Inc., Golden Valley, MN, with a 2% increase, and Medline Industries, Inc., Mundelein, IL, with a 3% increase. The contract amounts will vary depending upon actual amount used and facility census, and

WHEREAS, sufficient appropriations have been budgeted for this purpose.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby authorizes the County Executive to renew the contracts for medical products for Sunny Hill Nursing Home for one year, December 1, 2018, through and including November 30, 2019, with the following vendors: Professional Medical & Surgical Supply, New Lenox, IL, with a 3% increase, McKesson Medical Surgical Supply, Inc., Golden Valley, MN, with a 2% increase, and Medline Industries, Inc., Mundelein, IL, with a 3% increase. The contract amounts will vary depending upon actual amount used and facility census.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.
Adopted by the Will County Board this 18th day of October, 2018.

**AYES:** Ogalla, Summers, Moustis, Moran, Rice, Harris, Traynere, Bennefield, Fritz, Gould, Militello, Balich, Fricione, Brooks Jr., Winfrey, Parker, Staley-Ferry, Dollinger, Marcum, Hart, Maher, Tuminello, Weigel, Ferry, Kraulidis

**ABSENT:** Singer

Result: Approved - [Unanimous]

Approved this 23rd day of Oct., 2018.

Nancy Schultz Voots
Will County Clerk

Lawrence M. Walsh
Will County Executive
September 7, 2018

Professional Medical & Surgical Supply
1917 Garnet Ct.
New Lenox, IL 60451

Via Email: alanf@promedsupply.com

Attn: Alan Ferry

RE: BID #2017-10 Medical Products Sunny Hill Nursing Home

Dear Mr. Ferry,

The contract for Medical Products at the Sunny Hill Nursing Home of Will County will expire on November 30, 2018. The next contract period will start December 1, 2018 through November 30, 2019.

We are in the position to exercise the second one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 3%.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

Rita Weiss

Rita Weiss
Purchasing Director
Cc: Becky Haldorson, SHNH Administrator
Kevin Lynn

From: Alan Ferry <alanf@promedsupply.com>
Sent: Friday, September 7, 2018 10:57 AM
To: Kevin Lynn
Subject: RE: 2017-10 Medical Products Sunny Hill Nursing Home renewal

Kevin,

We accept the 2nd year of the bid at a 3% increase.

Thanks!

Alan Ferry Jr.  |  COO/CCO/CIO
Phone (800) 648-5190 ext. 7508 | Cell (815) 530-8987

From: Kevin Lynn <klynn@willcountyillinois.com>
Sent: Friday, September 7, 2018 10:41 AM
To: Alan Ferry <alanf@promedsupply.com>
Subject: FW: 2017-10 Medical Products Sunny Hill Nursing Home renewal

Mr. Ferry,

Please see the letter attached regarding the renewal of the bid above, effective 12/1/18-11/30/19. Please reply via email, fax or USPS mail within 10 days with your renewal agreement.

Thank you,
September 7, 2018

McKesson Medical Surgical Supply, Inc.
8121 10th Ave N.
Golden Valley, MN 55427

Via Email: government.bids@mckesson.com

Attn: Teresa Fallen

RE: BID #2017-10 Medical Products Sunny Hill Nursing Home

Dear Ms. Fallen,

The contract for Medical Products at the Sunny Hill Nursing Home of Will County will expire on November 30, 2018. The next contract period will start December 1, 2018 through November 30, 2019.

We are in the position to exercise the second one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 2%.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

Rita Weiss

Rita Weiss
Purchasing Director
Cc: Becky Haldorson, SHNH Administrator
Kevin Lynn

From: Government Bids <GovernmentBids@McKesson.com>
Sent: Friday, September 7, 2018 11:42 AM
To: Kevin Lynn
Subject: FW: 2017-10 Medical Products Sunny Hill Nursing Home renewal
Attachments: 2017-10 Medical Products Renewal Ltrs Yr 3 McKesson.pdf

Kevin,

Good afternoon!

Thank you for the renewal notification. McKesson Medical-Surgical Minnesota Supply Inc. is in agreement to the renewal. Should we expect further communication/documentation?

Thank you so much for your continued business!

Heather March
Government Proposal Specialist
4345 Southpoint Blvd.
Jacksonville, Florida 32216
(904) 233-3130 Direct Bldg

McKesson Medical-Surgical
MMS Government Sales Administration
www.mckesson.com

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From: Kevin Lynn [mailto:klynn@willcountyillinois.com]
Sent: Friday, September 07, 2018 11:40 AM
To: Government Bids <GovernmentBids@McKesson.com>
Subject: [EXTERNAL] RE: 2017-10 Medical Products Sunny Hill Nursing Home renewal

CAUTION: This email was sent from an EXTERNAL source. Use caution when clicking links or opening attachments.

My apologies, was sent from an EXTERNAL source. Use caution when clicking links or opening attachments.

Thanks

Kevin Lynn
Purchasing Assistant
Office of the County Executive
Lawrence M. Walsh
302 N Chicago Street
Joliet, IL 60432
815-740-4712
fax 815-740-4604
klynn@willcountyillinois.com

Please consider the environment before printing this e-mail.
September 7, 2018

Medline Industries, INC.
One Medline Place
Mundelein, IL 60060

Via Email: govbids@medline.com

Attn: Keisha Saintil

RE: BID #2017-10 Medical Products Sunny Hill Nursing Home

Dear Ms. Saintil

The contract for Medical Products at the Sunny Hill Nursing Home of Will County will expire on November 30, 2018. The next contract period will start December 1, 2018 through November 30, 2019.

We are in the position to exercise the second one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 3%.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

Rita Weiss

Rita Weiss
Purchasing Director
Cc: Becky Haldorson, SHNH Administrator
Kevin Lynn

From: GovBids <GovBids@medline.com>
Sent: Thursday, September 20, 2018 5:54 PM
To: Kevin Lynn; GovBids
Subject: RE: Second Request 2017-10 Medical Products Sunny Hill Nursing Home renewal

Hello Kevin,

This reply acknowledges intent to renew the bid. I will confirm pricing first thing in the morning. I appreciate your patience.

Thanks,

Keisha

Keisha Saintil
State & Local Bid Contract Coordinator
National Accounts
Medline Industries, Inc.
www.medline.com
847-643-4928 (Phone)
847-949-2497 (Fax)
ksaintil@medline.com

From: Kevin Lynn [mailto:klynn@willcountyillinois.com]
Sent: Thursday, September 20, 2018 4:02 PM
To: GovBids
Subject: Second Request 2017-10 Medical Products Sunny Hill Nursing Home renewal

Good afternoon,

Please confirm acknowledgement of our intent to renew the attached bid.

Thank you

Kevin Lynn
Purchasing Assistant
Office of the County Executive
Lawrence M. Walsh
302 N Chicago Street
Joliet, IL 60432
815-740-4712
fax 815-740-4604
klynn@willcountyillinois.com