



OFFICE OF WILL COUNTY EXECUTIVE
LAWRENCE M. WALSH

Will County Office Building -- 302 N Chicago Street -- Joliet, Illinois 60432

Rita Weiss
Purchasing Director

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BID # 2017-11
DIABETIC SUPPLIES
SUNNY HILL NURSING HOME
May 25, 2017

ADDENDUM #1

We received the following questions regarding the bid listed above:

Question # 1: Will exceptions to terms and conditions be permitted?

Answer # 1: No, no exceptions to terms and conditions are permitted.

Question # 2: Is there a previous bid tabulation available? If yes, could you please forward a copy?

Answer # 2: Attached is bid form from awarded bidder and bid tabulation from 2014 bid.

Question # 3: What is the approximation of how many Low/Hi control solution will be used per year?

Answer # 3: On the high low solution we will be ordering approximately 12 per year.

Question # 4: What is the average number of blood glucose meter kits needed in a year at the past?

Answer # 4: We ordered 20 glucose meters last year (2016) for new residents and to replace defective meters etc. We had approximately 64 in house when the census was higher. Our average this year should be closer to 55.

Question # 5: Is the County willing to extend the bid opening for an additional 2-5 days due to the holiday?

Answer # 5: The bid was released on May 9, 2017, with a due date of June 2, 2017, twenty-four (24) calendar days/seventeen (17) business days, which is adequate time to prepare a response as our minimum is twelve (12) calendar days. No extension will be allowed or granted; due date is **Friday, June 2, 2017 at 10:00 A.M.**

Date Mailed: 6-24-14
 Due: 7-16-14, 10:00 A.M.
 Open: 7-16-14, 10:10 A.M.

SUBMIT BID TO:
 COUNTY OF WILL
 PURCHASING DEPARTMENT
 302 N. CHICAGO ST.
 JOLIET, IL. 60432

 CONTRACT FOR
 SHNH #2014-11
 DIABETIC SUPPLIES

Will County Equal Opportunity Employer

NAME Professional Medical, Inc. ADDRESS 1917 Garnet Ct.
 CITY New Lenox STATE IL. ZIP 60451 Please check one



THIS IS NOT AN ORDER

Agency Name and Delivery Address: SUNNY HILL NURSING HOME, 421 DORIS AVENUE, JOLIET, IL 60433
 For additional information contact: RITA WEISS, PURCHASING DIRECTOR, rweiss@willcountyvillinois.com

"PLEASE PROVIDE THE BRAND, PART NO. AND YOUR COMPANY'S PACKAGING AND CASE COUNT. PLEASE USE THE LINE BELOW EACH ITEM TO FILL IN YOUR OWN INFORMATION."

ITEM #	DESCRIPTION	QTY	UNIT COST	EXTENDED
#1	BLOOD TRUE TRACK TEST STRIPS, PER SPECIFICATIONS	60,000 ea	\$ 6.95/bx	\$ 8,340. ⁰⁰
600-CCS-50	Blood glucose test strips CareSense n compliance solutions (50/bx)	1200 bx		
#2	LANCETS, BLOOD, PER SPECIFICATIONS	57,600 ea	\$ 15.95/bx	\$ 4,593. ⁶⁰
600-LACO-1.5	Blood Lancets Safety 1.5 depth 25 gauge 1st contact activated compliance (200/bx)			
Grand Total for One (1) Contract Year			\$	12,933. ⁶⁰
Grand Total for One (1) Year in Written Words: <u>Twelve Thousand, Nine Hundred Thirty-Three + ⁶⁰/₁₀₀</u>				
Lead Time <u>1 day</u> ARO (after receipt of order)				
Optional Year two (2) Percentage Increase & Grand Total		<u>0</u> %	\$	12,933. ⁶⁰
Optional Year three (3) Percentage Increase & Grand Total		<u>0</u> %	\$	12,933. ⁶⁰
Additional Percentage Discount if awarded in its entirety		<u>0</u> %		
Grand Total for All 3 Contract Years			\$	38,800. ⁸⁰
Grand Total for All 3 Years in Written Words: <u>Thirty-Eight Thousand, Eight Hundred Dollars + ^{Eighty}/_{cents}</u>				
Additional Comments:				

The Bidder proposes to provide the products and/or services in accordance with the specifications attached herein:

Signed By:  Title: COO

From The Desk Of
Rita Weiss
Purchasing Director

Bid History

Item: 2014-11 Diabetic Supplies

Department: Sunny Hill Nursing Home

Bid Letting: June 24, 2014

Published Notice: June 24, 2014 Herald News & Demand Star Internet

Funding Source: Sunny Hill Nursing Home Budget

Bid Opening: July 16, 2014, 10:10 am

Location: Will County Office Building
302 N. Chicago Street
Joliet, Ill. 60432

Bidding Results:

Number Released: 30 + internet Number Returned: 10

<u>Bidder:</u>	<u>Total Price 1st Yr</u>	<u>2nd Yr</u>	<u>3rd Yr</u>
Professional Medical, New Lenox, IL	\$12,933.60	0% Inc	0% Inc
Medline Industries, Mundelein, IL	\$15,264.00	0% Inc	0% Inc
Nashville Medical & EMS Products, Springfield, TN	\$16,472.00	0% Inc	0% Inc
Briggs Healthcare, West Des Moines, IA	\$16,588.32	0% Inc	0% Inc
Binson's Hospital Supplies, Centerline, MI	\$17,168.16	0% Inc	0% Inc
Henry Schein EMS, Irmo, SC	\$25,488.00	5.9% Inc	5.9% Inc
Alimed, Inc., Dedham, MA	No Bid		
McKesson Medical, Golden Valley, MN	No Bid		
Cardinal Health, McGaw Park, IL	No Bid		
Moore Medical, Farmington, CT	No Bid		


Recommendation from Karen Sorbero, Administrator of Sunny Hill Nursing Home, is to go with the low bidder **Professional Medical, New Lenox, IL.**, for a approximate total bid price of **\$12,933.60 for the 1st year.** The cost for optional 2nd and 3rd years, if considered at that time, will **remain the same**, as the vendor listed a **0% increase** on their bid form. If extended, grand total for all three (3) years will be \$38,800.80.

These totals could vary depending on resident population and need. The contract period will begin September 1, 2014 through August 31, 2015, with two (2) optional one (1) year renewals.

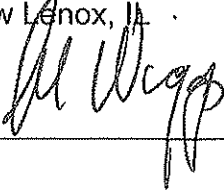
DEPARTMENT: 2014-11 SHNH, Diabetic Supplies

DUE: 7-16-2014, 10:00 A.M. OPENED: 7-16-2014, 10:10 A.M.



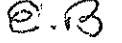
 ORIGINAL

BIDDER	BID DEPOSIT & PC	TOTAL COST	% OF INC YR 2 & 3
AliMed Dedham, MA	No Bid		
McKesson Medical-Surgical Golden Valley, MN	No Bid		
Cardinal Health McGaw Park, IL	No Bid		
Moore Medical LLC Farmington, CT	No Bid		
Binson's Hospital Supplies, Inc. Centerline, MI	Bond: 10% PC: Yes Add. Rec'd: Yes ① Forms Signed: Yes Lead Time ARO: 7 DAY	1 st yr \$ 17108.16 2 nd yr \$ 17168.16 3 rd yr \$ 17168.16 G: 51504.48	DISC 0 2 ND yr 0 3 RD yr 0
Nashville Medical & EMS Products Springfield, TN	Check Bond: 1647.20 PC: Yes Add. Rec'd: None Yes Forms Signed: Yes Lead Time ARO: 5-10 DAY	1 st yr \$ 16472.00 2 nd yr \$ 16472.00 3 rd yr \$ 16472.00 G: 48427.68	DISC 2% 98.32 2 ND yr 0 3 RD yr 0
Briggs Healthcare West Des Moines, IA Incl Purchase AGREEMENT	Bond: 10% PC: Yes Add. Rec'd: None Yes Forms Signed: Yes Lead Time ARO: None	1 st yr \$ 16588.32 2 nd yr \$ 16588.32 3 rd yr \$ 16588.32 G: 48769.65	DISC 2% 16256.55 2 ND yr 0 3 RD yr 0
Medline Industries, Inc Mundelein, IL 	Bond: 10% PC: Yes Add. Rec'd: Yes ① Forms Signed: Yes Lead Time ARO: 1 DAY	1 st yr \$ 15264.00 2 nd yr \$ 15264.00 3 rd yr \$ 15721.92 G: 46249.92	DISC 0 2 ND yr 0 3 RD yr 3%
Henry Schein EMS Irmo, SC	Bond: 10% PC: Yes Add. Rec'd: None Yes Forms Signed: Yes Lead Time ARO: 2 DAY	1 st yr \$ 25488.00 2 nd yr \$ 25991.79 3 rd yr \$ 28584.30 G: 81064.09	DISC 0 2 ND yr 5.9% 3 RD yr 5.9%

ORIGINAL

Professional Medical Inc New Lenox, IL 	Check Bond: \$ 1300.00 PC: yes Add. Rec'd: YES ① Forms Signed: yes Lead Time ARO: 1 DAY	1 st yr \$ 12933.60 2 nd yr \$ 12933.60 3 rd yr \$ 12933.60 ③: 38800.80	DISC 0 2 ND yr 0 3 RD yr 0
	Bond: PC: Add. Rec'd: Forms Signed: Lead Time ARO:	1 st yr \$ 2 nd yr \$ 3 rd yr \$	DISC 2 ND yr 3 RD yr
	Bond: PC: Add. Rec'd: Forms Signed: Lead Time ARO:	1 st yr \$ 2 nd yr \$ 3 rd yr \$	DISC 2 ND yr 3 RD yr
	Bond: PC: Add. Rec'd: Forms Signed: Lead Time ARO:	1 st yr \$ 2 nd yr \$ 3 rd yr \$	DISC 2ND yr 3 RD yr

ALSO PRESENT: Rita Weiss, Missy Miesmer Fort, Eddie Bradley

	#1 Blood Test Strips (per strip)	Annual Usage	1st year Test Strips total cost	#2 Lancets, Blood (per unit)	Annual Usage	1st year Lancets total cost	TOTAL 1st Yr Cost	2nd year % of increase	2nd year Total	3rd year % of increase	3rd year Total	Grand Total all 3 years	% of Discount Full Award	Contract Grand Total
Bladder														
Binson's Hospital Supplies, Inc	0.2078	60,000	\$12,468.00	0.0816	57,600	\$4,709.16	\$17,168.16	0%	\$17,168.16	0%	\$17,168.16	\$51,504.48	0%	\$ 51,504.48
Nashville Medical & EMS Products	0.185	60,000	\$11,000.00	0.095	57,600	\$5,472.00	\$16,572.00	0%	\$16,572.00	0%	\$16,572.00	\$49,716.00	2%	\$ 48,721.68
Nashville Medical & EMS Products ***	0.185	60,000	\$11,000.00	0.095	57,600	\$5,472.00	\$16,572.00	0%	\$16,472.00	0%	\$16,472.00	\$49,416.00	2%	\$ 48,427.68
Briggs Healthcare ***	6.99	1,200	\$10,788.00	10.07	576	\$5,800.32	\$16,588.32	0%	\$16,588.32	0%	\$16,588.32	\$49,764.96	2%	\$ 48,769.68
Medline Industries, Inc	0.18	60,000	\$10,800.00	0.0779	57,600	\$4,469.00	\$15,269.00	0%	\$15,264.00	3%	\$15,721.92	\$46,249.92	0%	\$ 46,249.92
Henry Schein	0.3	60,000	\$18,000.00	0.13	57,600	\$7,488.00	\$25,488.00	5.9%	\$26,991.79	5.9%	\$28,584.31	\$81,064.10	0%	\$ 81,064.10
Professional Medical	6.95	1,200	\$8,340.00	15.95	288	\$4,593.60	\$12,933.60	0%	\$12,933.60	0%	\$12,933.60	\$38,890.80	0%	\$ 38,890.80

	1st year total	2nd year	3rd year	Grand total
Binson's Hospital Supplies, Inc	\$17,168.16	\$17,168.16	\$17,168.16	\$51,504.48
Nashville Medical & EMS Products	\$16,572.00	\$16,572.00	\$16,572.00	\$49,716.00
Nashville Medical & EMS Products ***	\$16,472.00	\$16,472.00	\$16,472.00	\$48,427.68
Briggs Healthcare ***	\$16,588.32	\$16,588.32	\$16,588.32	\$49,769.68
Medline Industries, Inc	\$15,264.00	\$15,264.00	\$15,721.92	\$46,249.92
Henry Schein	\$25,488.00	\$26,991.79	\$28,584.31	\$81,064.10
Professional Medical	\$12,933.60	\$12,933.60	\$12,933.60	\$38,890.80

Nashville Medical & EMS Products ***
 Briggs Healthcare ***

Price listed on bid form is \$100.00 cdf
 Prices are per box/ vendor did not stipulate box size

SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh
County Board Chairman Herbert Brooks
FROM: Karen Isberg Sorbero, Administrator
DATE: July 22, 2014

After carefully reviewing the six bids that were received for the Diabetic Supply bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will award the contract to the following bidder:

Professional Medical – New Lenox, IL

Annual Test strips Cost - \$8,340.00

Annual Lancets Cost - \$4,464.00

Annual Total cost - \$12,933.60

No annual increase for 2nd and 3rd year renewal option

Grand total for 1st, 2nd and 3rd years options - \$38,800.80

Please contact me if you have any further questions or concerns.

Thank you.

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"
421 DORIS AVENUE * JOLIET, ILLINOIS * 60433
TELEPHONE (815) 727-8710 * FAX (815) 727-8637
WWW.WILLCOUNTYILLINOIS.COM/SUNNYHILL