



**RESOLUTION OF THE COUNTY BOARD  
WILL COUNTY, ILLINOIS**

***Renewing Contracts for Disposable Incontinence Supplies for Sunny Hill Nursing Home***

WHEREAS, the current contracts for disposable incontinence supplies for Sunny Hill will expire on November 30, 2016, and

WHEREAS, the current contracts for incontinence supplies allowed for two (2), one (1) year renewal options, if the County desired to do so, and

WHEREAS, the Purchasing Director and Sunny Hill Administration have recommended, and the Public Health & Safety Committee has concurred, that the contracts for incontinence supplies with Midwest Medical Supply, Earth City, MO; Professional Medical, New Lenox, IL; and Medline Industries, Mundelein, IL, be renewed for an additional year, from December 1, 2016 through November 30, 2017, pursuant to the terms of the original bid documents.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby authorizes the County Executive to renew the contracts for incontinence supplies for Sunny Hill Nursing with Home Midwest Medical Supply, Earth City, MO, Professional Medical, New Lenox, IL, and Medline Industries, Mundelein, IL, be renewed for an additional year, from December 1, 2016 through November 30, 2017, pursuant to the terms of the original bid documents.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 17th day of November, 2016.

<b>AYES:</b>	Howard, Ogalla, Moustis, Moran, Rice, Harris, Traynere, Bennefield, Fritz, Freitag, Gould, Balich, Friclone, Brooks Jr., Parker, Staley-Ferry, Wilhelmi, Hart, Maher, Tuminello, Weigel, Ferry
<b>ABSENT:</b>	Singer, Winfrey, Collins
<b>LEFT MEETING:</b>	Babich

Result: Approved - [Unanimous]

*Nancy Schultz Voots*  
 Nancy Schultz Voots (SEAL)  
 Will County Clerk

Approved this 29<sup>th</sup> day of November 2016.

*Lawrence M. Walsh*  
 Lawrence M. Walsh  
 Will County Executive



**OFFICE OF WILL COUNTY EXECUTIVE  
LAWRENCE M. WALSH**

17.4.a

Will County Office Building – 302 N Chicago Street – Joliet, Illinois 60432

**Rita Weiss**  
Purchasing Director

Phn (815) 740-4605  
Fax (815) 740-4604  
rweiss@willcountyillinois.com

September 27, 2016

Midwest Medical Supply  
13400 LakeFront Dr.  
Earth City, MO 63045

Via Email: [Gillian.walker@mmsmedical.com](mailto:Gillian.walker@mmsmedical.com)

Attn: Gillian Walker

RE: BID #2016-8 Disposable Under Pads, Briefs and Pull Ups  
Sunny Hill Nursing Home

Dear Ms. Walker,

The contract for Disposable Pull Ups at the Sunny Hill Nursing Home of Will County will expire on November 30, 2016. The next contract period will start December 1, 2016 through November 30, 2017.

We are in the position to exercise the first one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 2%.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

*Rita Weiss*

Rita Weiss  
Purchasing Director

Cc: Karen Sorbero, SHNH Administrator

RW/em

Attachment: renewal docs (16-347 : SHNH Disp Incontinence - Renewal of Bid)

**Rita Weiss**

**From:** Gillian Walker <GWalker@concordancehs.com>  
**Sent:** Tuesday, October 11, 2016 10:02 AM  
**To:** Rita Weiss  
**Subject:** RE: Bid#2016-8 Disposable Underpads, Briefs, and Pull Ups Sunny Hill Nursing Home  
**Attachments:** Concordance Cert Of Liab 2016-17.pdf, Concordance\_Customer\_Announcement (2).pdf

Ms. Weiss,

In April, our company merged with two other companies, Seneca Health and Kreisers, Inc. We became Concordance Healthcare Solutions. Legally we are still doing business as MMS-A Medical Supply Company. We are now considered a subsidiary of Concordance Healthcare Solutions. Our old email is still being routed to our new email address.

Your contacts at MMS can still be reached at the old email, but if you can please note that our new email is our first initial, last name and concordancehs.com (gwalker@concordancehs.com)

We can renew the bid# 2016-8 at this time.

Please let us know if there is anything else you may need.

Best Regards,

Gillian

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**Gillian Walker | Bid & Quotes Coordinator**  
 Concordance Healthcare Solutions - Earth City, MO  
 314-593-2613 | [gwalker@concordancehs.com](mailto:gwalker@concordancehs.com)  
 Fax: 314-291-3525

Kreisers, MMS and Seneca Medical. Now one company.  
*Delivering service beyond your expectations.*  
[www.concordancehealthcare.com](http://www.concordancehealthcare.com)

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**From:** Rita Weiss [<mailto:RWeiss@willcountyillinois.com>]  
**Sent:** Tuesday, October 11, 2016 9:18 AM  
**To:** Gillian Walker  
**Subject:** RE: Bid#2016-8 Disposable Underpads, Briefs, and Pull Ups Sunny Hill Nursing Home

Ms. Walker,

Per the attached email sent 9/27/16, to your email at MMS Medical, you simply need to reply to the request for renewal of th bid. We did not receive a return on this email address and had not received notification of a change in your email address. Is this a change to your contact information?

Rita

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**From:** Gillian Walker [<mailto:GWalker@concordancehs.com>]  
**Sent:** Monday, October 10, 2016 1:53 PM  
**To:** Rita Weiss <[RWeiss@willcountyillinois.com](mailto:RWeiss@willcountyillinois.com)>  
**Subject:** Bid#2016-8 Disposable Underpads, Briefs, and Pull Ups Sunny Hill Nursing Home

Hello Ms. Weiss,

Has anyone contacted you on the renewal of Bid# 2016-8?

If no one has, what do we need to do to renew?

Thanks for your help!

Attachment: renewal docs (16-347 : SHNH Disp Incontinence - Renewal of Bid)



**OFFICE OF WILL COUNTY EXECUTIVE  
LAWRENCE M. WALSH**

Will County Office Building – 302 N Chicago Street – Joliet, Illinois 60432

**Rita Weiss**  
Purchasing Director

**Phn** (815) 740-4605  
**Fax** (815) 740-4604  
**rweiss@willcountyillinois.com**

September 27, 2016

Professional Medical & Surgical Supply  
1917 Garnet Ct.  
New Lenox, IL 60451

Via Email: [alanf@promedsupply.com](mailto:alanf@promedsupply.com)

Attn: Alan Ferry

RE: BID #2016-8 Disposable Under Pads, Briefs and Pull Ups  
Sunny Hill Nursing Home

Dear Mr. Ferry,

The contract for Disposable Briefs at the Sunny Hill Nursing Home of Will County will expire on November 30, 2016. The next contract period will start December 1, 2016 through November 30, 2017.

We are in the position to exercise the first one (1) year renewal option, as stated in the original bid. The yearly contract will remain the same with no increase.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

*Rita Weiss*

Rita Weiss  
Purchasing Director

Cc: Karen Sorbero, SHNH Administrator

RW/em

Attachment: renewal docs (16-347 : SHNH Disp Incontinence - Renewal of Bid)

**Rita Weiss**

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**From:** Alan Ferry <alanf@promedsupply.com>  
**Sent:** Tuesday, September 27, 2016 12:02 PM  
**To:** Elisa Medina  
**Cc:** Karen Sorbero; Rita Weiss  
**Subject:** RE: 2016-8 Disposable Incontinence

We will extend this bid for the 1<sup>st</sup> year renewal without a cost increase

**Alan Ferry** | COO / CCO

**Professional Medical, Inc.** WE MAKE IMPROVING CARE EASIER!  
 800.648.5190 x.7508 | 1917 Garnet Court | New Lenox, IL 60451 | promedsupply.com

Proud member of:



**Kindness is contagious. Let's work together to make the world a better place.**

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**From:** Elisa Medina [mailto:emedina@willcountyillinois.com]  
**Sent:** Tuesday, September 27, 2016 10:17 AM  
**To:** Alan Ferry <alanf@promedsupply.com>  
**Cc:** Karen Sorbero <KSorbero@willcountyillinois.com>; Rita Weiss <RWeiss@willcountyillinois.com>  
**Subject:** 2016-8 Disposable Incontinence

Please see the attached request for 1st year renewal of Disposable Incontinence bid for Sunny Hill Nursing Home. Please respond within ten (10) business days as this needs to be approved by County Board. The next contract period is Dec 1, 2016 - Nov 30, 2017, with no increase in cost.

Thank you,  
 Elisa

Elisa Medina  
 Office Of The Will County Executive Lawrence M. Walsh  
 Purchasing Dept.  
 302 N. Chicago St.  
 Joliet, IL 60432  
 Phone: (815) 740-4712  
 Fax: (815) 740-4604  
 Email: [emedina@willcountyillinois.com](mailto:emedina@willcountyillinois.com)  
 Website: [www.willcountyillinois.com](http://www.willcountyillinois.com)

Attachment: renewal docs (16-347 : SHNH Disp Incontinence - Renewal of Bid)



**OFFICE OF WILL COUNTY EXECUTIVE  
LAWRENCE M. WALSH**

Will County Office Building – 302 N Chicago Street – Joliet, Illinois 60432

**Rita Weiss**  
Purchasing Director

**Phn** (815) 740-4605  
**Fax** (815) 740-4604  
**rweiss@willcountyillinois.com**

September 27, 2016

Medline Industries, INC.  
One Medline Place  
Mundelein, IL 60060

Via Email: [moryan@medline.com](mailto:moryan@medline.com)

Attn: Michael O’Ryan

RE: BID #2016-8 Disposable Under Pads, Briefs and Pull Ups  
Sunny Hill Nursing Home

Dear Mr. O’Ryan

The contract for Disposable Under pads at the Sunny Hill Nursing Home of Will County will expire on November 30, 2016. The next contract period will start December 1, 2016 through November 30, 2017.

We are in the position to exercise the first one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 3%.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

*Rita Weiss*

Rita Weiss

Purchasing Director

Cc: Karen Sorbero, SHNH Administrator

RW/em

Attachment: renewal docs (16-347 : SHNH Disp Incontinence - Renewal of Bid)

**Rita Weiss**

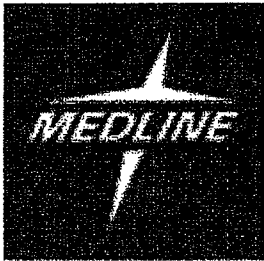
**From:** Handyside, Thomas <THandyside@medline.com>  
**Sent:** Thursday, September 29, 2016 5:01 PM  
**To:** Elisa Medina  
**Cc:** O'Ryan, Michael; Rita Weiss  
**Subject:** RE: 2016-8 Disposable incont.

Hello Elisa,

Medline agrees to the renewal of the contract for the next contract period, December 1, 2016 through Nov 30, 2017 with a 3% increase as follows:

BARIBRIEFC – New Price \$42.23/CS  
 FITEXTRALG – New Price \$25.17/CS  
 FITEXTRAMD – New Price \$21.89/CS  
 FITEXTRARG – New Price \$23.44/CS  
 FITEXTRAXLG – New Price \$30.21/CS  
 FITEXTRAXXL – New Price \$45.58/CS  
 MSC13005A – New Price \$25.54/CS  
 MSC13505A – New Price \$28.02/CS  
 MSC13600A – New Price \$37.90/CS  
 ULTRASORB3136 – New Price \$63.81/CS

Thank You,



**ADVANCING  
 THE HEALTH OF  
 HEALTHCARE.**

**Tom Handyside**  
**State & Local Bid Contract Coordinator**  
 Government Sales  
 Medline Industries, Inc.  
[www.medline.com](http://www.medline.com)

847-643-4928 (Direct)  
 866-212-2822 (Office)  
 847-949-2497 (Fax)  
[thandyside@medline.com](mailto:thandyside@medline.com)

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**From:** Elisa Medina [<mailto:emedina@willcountyillinois.com>]  
**Sent:** Tuesday, September 27, 2016 10:20 AM  
**To:** O'Ryan, Michael  
**Cc:** Rita Weiss; Karen Sorbero  
**Subject:** 2016-8 Disposable incont.

Please see the attached request for 1st year renewal of Disposable Incontinence bid for Sunny Hill Nursing Home. Please respond within ten (10) business days as this needs to be approved by County Board. The next contract period is Dec 1, 2016 - Nov 30, 2017, with 3% increase in cost.