RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS

AWARDING BID FOR REFUSE & RECYCLING COLLECTION SERVICES FOR COUNTY BUILDINGS

WHEREAS, the current contract for refuse service for County buildings expires on November 30, 2012, and

WHEREAS, on October 16, 2012, the County Executive's Office opened four (4) bids to provide refuse service for the County's numerous buildings, and

WHEREAS, the Resource Recovery & Energy Division of the Land Use Department has recommended, and the Executive Committee has concurred, that the bid for refuse and recycling collection service for the County buildings be awarded to the lowest responsible bidders as follows: Homewood/NuWay Disposal for refuse/recycling for County Office Buildings in the amount of $82,560.00; Homewood/NuWay Disposal for refuse and recycling for the remote County Buildings except for Crete, in the amount of $1,344.00; Homewood/NuWay Disposal for two public recycling drop-off sites in the amount of $9,120.00; Republic Services (formerly Allied) for refuse/recycling for County Buildings, Crete location, in the amount of $357.12; Republic Services (formerly Allied) for Beecher public recycling drop-off site in the amount of $6,018.24; Environmental Services of Joliet for four public recycling drop-off sites in the amount of $8,252.16. This is a two (2) year contract, commencing December 1, 2012, through and including November 30, 2014, with an optional one (1) year renewal period of December 1, 2014 through November 30, 2015, if the County so chooses, and

WHEREAS, sufficient appropriations were budgeted in the respective Budgets.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the bid for refuse and recycling collection service for the County buildings to the lowest responsible bidders as follows: Homewood/NuWay Disposal for refuse/recycling for County Office Buildings in the amount of $82,560.00; Homewood/NuWay Disposal for refuse and recycling for the remote County Buildings except for Crete, in the amount of $1,344.00; Homewood/NuWay Disposal for two public recycling drop-off sites in the amount of $9,120.00; Republic Services (formerly Allied) for refuse/recycling for County Buildings, Crete location, in the amount of $357.12; Republic Services (formerly Allied) for Beecher public recycling drop-off site in the amount of $6,018.24; Environmental Services of Joliet for four public recycling drop-off sites in the amount of $8,252.16. This is a two (2) year contract, commencing December 1, 2012, through and including November 30, 2014, with an optional one (1) year renewal period of December 1, 2014 through November 30, 2015, if the County so chooses,

BE IT FURTHER RESOLVED, that the County Executive is hereby authorized to take such action as necessary to implement the bid award set forth herein.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 15th day of November, 2012.

Vote: Yes 24 No 0 Pass ______ (SEAL)

Nancy Schultz Voots
Will County Clerk

Lawrence M. Walsh
Will County Executive

Approved this 15th day of November, 2012.
FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR

BID HISTORY

ITEM: 2013-3 REFUSE & RECYCLING SERVICE

DEPARTMENT: WILL COUNTY WASTE SERVICES

BID LETTING: SEPTEMBER 28, 2012

PUBLISHED NOTICE: SEPTEMBER 28, 2012, HERALD NEWS & INTERNET

FUNDING SOURCE: WASTE SERVICES/MAINTENANCE

PREBID MEETING: N/A

NUMBER ATTENDED: N/A

BID OPENING: OCTOBER 16, 2012, 11:10 AM

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 13 + INTERNET  NUMBER RETURNED: 4

BIDDERS: See bid tabulation attached.

See attached memo from Will County Land Use Department, Waste Services Division.

This award is for a two (2) year contract, commencing December 1, 2012 through and including November 30, 2014, with an optional one (1) year renewal period of December 1, 2014 through November 30, 2015, at the discretion of Will County.
## BID TABULATION SHEET

**DEPARTMENT:** 2013-3 REFUSE & RECYCLE

**DUE:** 10-16-12, 11:00 AM

**OPEN:** 10-16-12, 11:10 AM

<table>
<thead>
<tr>
<th>BIDDER</th>
<th>REQUIREMENTS</th>
<th>REFUSE/ RECYCLE COSTS 2YR GRAND TOTAL</th>
</tr>
</thead>
</table>
| WASTE MANAGEMENT Downers Grove, IL  
Steve Wiegers  
Dave Schiller | BOND 10%  
PRIME Y OR-N  
ADDENDA _#1  
FORM Y OR-NO  
REFERENCES Y OR-N | REFUSE $ 104,819.92  
RECYCLE $ 16,957.38 |
| REPUBLIC SERVICES/ALLIED WASTE SERVICES Joliet, IL  
Lavern Pierce  
Don Sternberg | BOND 10%  
PRIME Y OR-N  
ADDENDA _#1  
FORM Y OR-NO  
REFERENCES Y OR-N | REFUSE $ 87,181.22  
RECYCLE $ 48,151.57 |
| NUWAY DISPOSAL Mokena, IL  
Theresa Hammond | BOND Ck $11,966.40  
PRIME Y OR-N  
ADDENDA _#1  
FORM Y OR-NO  
REFERENCES Y OR-N | REFUSE $ 73,344.00  
RECYCLE $ 46,320.00 |
| ENVIRONMENTAL RECYCLING/DISPOSAL SERVICE Joliet, IL  
Jay Ipema  
Rich Garland | BOND Ck $8,632.14  
PRIME Y OR-N  
ADDENDA _#1  
FORM Y OR-NO  
REFERENCES Y OR-N | REFUSE $ 71,596.03  
RECYCLE $ 14,725.35 |

| BOND  
PRIME Y OR-N  
ADDENDA _#  
FORM Y OR-NO  
REFERENCES Y OR-N | REFUSE $  
RECYCLE $ |

**ALSO PRESENT:** RITA WEISS, MISSY MIESMER-FORT, MARTA KEANE
Melissa:

Marta is out today. The memo may be difficult to understand. Here is my attempt is to give you a breakdown for the Resolution.

Here is what we are recommending:

Homewood/NuWay Disposal for Refuse/Recycling for County Office Buildings  
$82,560.00

Homewood/NuWay Disposal for Refuse/Recycling (for remote County Buildings except Crete)  
$1,344.00

Homewood/NuWay Disposal for two Public Recycling Drop-Off sites  
$9,120.00

Total for Homewood/NuWay  
$93,024.00

Republic Services (formerly Allied) for County Buildings (Crete Location) Refuse/Recycling  
$357.12

Republic Services for Beecher Public Recycling Drop-Off Site  
$6,018.24

Total for Republic Services  
$6,375.36

Environmental Services of Joliet for four Public Recycling Drop-Off sites  
$8,252.16

Hopefully, this helps!

Dean Olson
Division Director
Will County Land Use

Resource Recovery & Energy Division
58 E. Clinton Street, Suite 500
Joliet, IL 60432
Phone: (815) 727-8834
Date: October 31, 2012

To: County Board Executive Committee

Through: Curt Paddock, Land Use Director
Copy: Rita Weiss, Purchasing Director
From: Dean Olson, Resource Recovery & Energy Director
Marta Keane, Recycling Program Specialist
Michael Miglorini, Facilities Manager

Subject: Refuse & Recycling Collection Service Bid Award

Summary
A recommendation is made to accept the NuWay’s bid for the majority of the contract with Republic Waste (formerly Allied Waste) servicing Crete due to the City’s franchise agreement and the Recycling Drop-Off sites being split between Republic, NuWay and Environmental Services for an estimated two-year total price of $104,465. This is a decrease since the contract was last bid in 2009. There is also a recycling drop off portion of the bid. An explanation of our recommendation for the drop-offs is found on the next page of this memo.

History
Refuse and Recycling Services have been provided predominantly through two separate contracts over the past six years. Recycling at several offices has been increasing and more recycling is planned in the coming years. This contract was bid for two-years with a one-year renewal rate set at CPI (up to 5%) for an optional third year. The contract was designed to take advantage of the County’s free waste disposal at the Prairie View RDF (valued at over $100,000 in avoided tip fees).

<table>
<thead>
<tr>
<th>Contract (minus one remote county location &amp; all public recycling drop-off sites)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2006-08 Bid for 2 yrs (utilizing Joliet Disposal / Allied) (not incl 08-09 ext 2.8% CPI inc)</td>
<td>$124,700.00</td>
</tr>
<tr>
<td>2009-11 Bid for 2 yrs (utilizing Joliet Disposal / Allied) (not incl 11-12 ext 1.6% CPI inc)</td>
<td>$96,192.00</td>
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<tr>
<td>2012-14 Bid for 2 yrs (utilizing NuWay)</td>
<td>$83,904.00</td>
</tr>
</tbody>
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<table>
<thead>
<tr>
<th>Crete Location</th>
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<tbody>
<tr>
<td>2012-14 Bid for 2 yrs (utilizing Republic)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Public Recycling Drop-Off Sites – Traditional Materials</th>
</tr>
</thead>
<tbody>
<tr>
<td>2006-08 Bid for 2 yrs (utilizing Allied) (not including 08-09 extension 2.8% CPI increase)</td>
</tr>
<tr>
<td>2009-11 Bid for 2 yrs (utilizing Allied) (not including 11-12 extension 1.6% CPI increase)</td>
</tr>
<tr>
<td>2012-14 Bid for 2 yrs (utilizing Republic, Environmental, NuWay)</td>
</tr>
</tbody>
</table>
Bidders
The bid was e-mailed to 13 vendors. It was placed on the purchasing internet site — www.willecountyllinois.com and on www.demandstar.com. Four contractors submitted bids.

<table>
<thead>
<tr>
<th>Republic / Allied Waste Services of Joliet Joliet, IL 60436</th>
<th>Homewood / NuWay Homewood, IL 60430 (purchased many of Joliet Disposal, Inc.’s collection routes, including the County’s in mid-2012)</th>
<th>Waste Management of Illinois Downers Grove, IL 60515</th>
</tr>
</thead>
<tbody>
<tr>
<td>Environmental Services, Inc. Rockdale, IL 60436</td>
<td></td>
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**Evaluation/Recommendation**
Several criteria were used to evaluate the qualifications and reliability of potential contractors, including, but not limited to: length of time the contractor has been in business, compliance with regulations, experience with similar clients, references, demonstrated understanding of the bid documents, conformity with specifications, inclusion of mandatory forms (proof of insurance, etc) and price.

<table>
<thead>
<tr>
<th>Evaluation Criteria / Rating System</th>
<th>Scale 1-5</th>
<th>82% Republic</th>
<th>76% Environ</th>
<th>91% NuWay</th>
<th>82% Waste Mgt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Years in Business</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>3</td>
</tr>
<tr>
<td>Experience with Similar Clients</td>
<td>3</td>
<td>3</td>
<td>1</td>
<td>3</td>
<td>3</td>
</tr>
<tr>
<td>Conformity to Bid Specifications</td>
<td>5</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>2</td>
</tr>
<tr>
<td>Included Required Forms</td>
<td>5</td>
<td>5</td>
<td>5</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td>Understanding of Bid Specifications</td>
<td>4</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>3</td>
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<tr>
<td>References</td>
<td>4</td>
<td>3</td>
<td>2</td>
<td>4</td>
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<tr>
<td>Compliance with Regulations</td>
<td>5</td>
<td>5</td>
<td>4</td>
<td>5</td>
<td>5</td>
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<tr>
<td>Price</td>
<td>4</td>
<td>2</td>
<td>4</td>
<td>4</td>
<td>3</td>
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**Total Score Possible**

<table>
<thead>
<tr>
<th>Republic</th>
<th>Homewo</th>
<th>Waste Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>33</td>
<td>27</td>
<td>25</td>
</tr>
<tr>
<td>30</td>
<td>27</td>
<td></td>
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</tbody>
</table>

**Waste & Recycling Collection Service - Bid Pricing Summary**

<table>
<thead>
<tr>
<th>Majority of County Building Contract (except Crete location)</th>
<th>Allied / Republic Services</th>
<th>Environmental Services of Joliet</th>
<th>Homewood / Nuway Disposal</th>
<th>Waste Management</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$101,497.68</td>
<td>$83,569.39</td>
<td>$82,560.00</td>
<td>$116,376.24</td>
</tr>
</tbody>
</table>

**Total for Crete Location**

| Allied / Republic Services has Community Franchise Agreement | $357.12|

**Recycling Drop-Off Sites (7 current community partners)**

| Allied / Republic Services (all sites) (awarding Beecher $6,018.24) | $30,092.88|
| Environmental Services of Joliet (four sites) | $8,252.16|
| Homewood / NuWay (six sites) (awarding Braidwood, Godley $9,120) | $32,880.00|
| Waste Management (all sites) | $24,167.76|
Homewood / NuWay is the primary collection contractor for the Will County buildings. The bid they provided showed an understanding of the specifications, experience and the best pricing and limitations indicated by other contractors. The County's experience with them as the primary contractor over the past few months, since they purchased the Joliet Disposal service routes, has been very positive. Therefore they are recommended as the selected contractor for all the county building sites they bid.

There is one county building site that Homewood / NuWay cannot service. That is the Sheriff's office in Crete. Service for this site can only be provided by Allied / Republic Services of Joliet due to the communities Franchise Agreement. The Village of Crete awards all residential and commercial collection services to one contractor and that is currently Allied / Republic. They have indicated they will use the credit from the Prairie View Waste and Recycling Facility for the small amount of waste generated by that county building location.

There are currently seven community partnerships hosting Will County Recycling Drop-Off sites to increase recycling for residents of unincorporated areas, multi-family housing and businesses (both incorporated and unincorporated). These recycling drop-offs are usually serviced once a week, but some are serviced more often due to participation. They accept a wide variety of items, including plastic #5 and #7 bottles as well as beverage cartons. Two companies submitted pricing for all the sites and indicated they could service the entire county as directed when new grant applications are awarded. However, the two other firms also bid some of the sites. Based on cost and limitations indicated by contractors, the bid award is being recommended to three companies instead of a single firm, as has been done since the program began in 2007.

Environmental Recycling and Disposal is being recommended to service the sites in Shorewood, Channahon, Lockport and New Lenox due to the considerably low cost they have offered. They did not bid the remaining sites. Homewood / NuWay offered the lowest price to service Braidwood. Our recommendation is that Homewood / NuWay will service Godley and Allied / Republic will continue to service Beecher. This results in a total cost of $24,167.76 and it is of interest to note that if all sites were serviced by Waste Management, the overall two year cost would be only $777 more.