



OFFICE OF WILL COUNTY EXECUTIVE
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BID # 2016-20
THERAPY SERVICES
SUNNY HILL NURSING HOME, JOLIET, IL

December 10, 2015
ADDENDUM 1

Page 1 of 2

We received the following questions regarding the bid listed above:

Question # 1: Given the tight timeline, when would you intent to give the selected bidder notice, understanding that it will take final board approval on Jan 21st?

Answer # 1: We can provide bid tab and recommendation that will be sent to board for approval, on or before Wed, 12/23/15, however, will be **UNOFFICIAL** notice until after vote on 1/21/16. Formal letters will be sent to all bidders after final vote on 1/21/16.

Question # 2: Can you provide your CMI breakdown for the last two quarters?

Answer # 2: The CMI average for the last 2 quarters is 1.1693.

Question # 3: Can you provide a general breakdown of your ADL end splits for your Medicare A residents?

Answer # 3: RUC, RVC, RHC, RMC

Question # 4: What is your current occupancy broken down by payor?

Answer # 4: As of 12-8-15- Private Pay 61, Medicaid 104, Medicare 10

Question # 5: What percent of your long term care population is Med B eligible?

Answer # 5: 100%

Question # 6: Can you comment on why there is such a significant decline in utilization/census over the past year?

Answer # 6: The majority of our residents are of the most elderly and frail that live here long term. Our average age is 87. We do not have a lot of short term rehab residents.

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Page 1 of 2

Question # 7: Is your current provider currently providing respiratory therapy services? Is this something you would like included with your new therapy provider?

Answer # 7: We do not have an agreement for respiratory services but may be willing to discuss if the need would arise.

Question # 8: What MDS/EMR software does Sunny Hill use?

Answer # 8: Point Click Care

Question # 9: Can you share your current contracted therapy pricing?

Answer # 9: See attached bid comparison for current contracted pricing with Alliance Rehab.

Question # 10: Is there anything that the facility is unhappy with from their current provider?

Answer # 10: There are no problems with our current company.

Question # 11: On the information you provided (in the RFP), is the information under Medicare Option A and Option B, two ways of looking at the same information (one by RUG and one by minute) or is Option B indicative of minutes provided under some type of Medicare A replacement policy? This is a very important distinction.

Answer # 11: The information is under Medicare Option A and Option B, two ways of looking at the same information (one by RUG and one by minute).

