



**OFFICE OF WILL COUNTY EXECUTIVE**  
**LAWRENCE M. WALSH**

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Purchasing Director

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**BID # 2016-8**  
**DISPOSABLE INCONTINENCE SUPPLIES**  
**SUNNY HILL NURSING HOME, JOLIET, IL**

**ADDENDUM #1**  
**September 4, 2015**

**PLEASE DISREGARD ALL SPECIFICATIONS AND BID FORM SENT IN ORIGINAL BID DOCUMENT AND REPLACE WITH THE ATTACHED/UPDATED SPECS AND BID FORM.**

Bid stated the contract period as "The contract period will commence December 1, 2015 through November 30, 2016 with two (2) one (1) year optional renewals." The **new contract period** will commence **February 1, 2016** through **November 30, 2016** with two (2) one (1) year optional renewals. (First year of contract will only be for ten (10) months after which renewals will be for twelve (12) months).

**Due date remains the same, by 9:30 AM on Wednesday, September 16, 2015; however, award may be postponed until November 19, 2015 for this bid only.**

We received the following questions regarding the bid listed above:

Question # 1: Will exceptions to the terms and conditions be allowed?

Answer # 1: No exceptions to any terms or conditions will be accepted, and bid will be rejected if included.

Question # 2: May we submit alternate bids or is only one bid per offeror allowed?

Answer # 2: Yes, we will accept alternate bids, but each must be clearly marked as such, and samples are required to be marked as "alternate" as well.

Question # 3: Can I get the previous winning bid for these items?

Answer # 3: See attached Resolution of Award, #13-12, and subsequent Renewal Resolutions, #14-03 and #14-352.

Question # 4: Is Will County part of any GPO?

Answer # 4: Will County is a member of IAPPO and can purchase from State of Illinois Contract, as well as other cooperative bids, including, but not limited to TCPN, NIGP, NIPA, etc., in lieu of bid. However, bid specs must be identical to Will County specifications and all terms and conditions must be the same, including delivery to storeroom.

## ADDENDUM 1 - Disposable Incontinence Bid Items

THE FOLLOWING QUANTITIES LISTED BELOW ARE BASED ON LAST YEARS USAGE AND COULD VARY DEPENDING ON INDIVIDUAL RESIDENT USAGE AND FACILITY CENSUS. THIS BID MAY BE AWARDED IN WHOLE OR IN PART BY LINE ITEM.

Item #

1: ULTRA SORB HEAVY ABSORBENT NIGHT PAD

**DESCRIPTION:** Under pad for patient incontinence  
31 inch X 36 inch construction

**OUTER SIDE CONSTRUCTION:**

Non-woven cloth like permeable back sheet and face sheet  
Waterproof, non-shred able to use on air therapy beds  
Air permeable moisture proof back sheet  
Thermo bonded super absorbent

- Flame-retardant
- Non-skid, non-absorbent fabric no plastic

**FILLER CONTENT:**

- Soft embossed air laid core with super absorbent polymer
- Tacked down facing

**OTHER:**

- Pad is to be sealed on all four edges with two edges of polypropylene cover folder over facing one inch and sealed to help facilitate fluid containment. Must lay flat and not bunch up
- Finished pad shall have an absorbency capacity of 400 grams.
- Pads shall be well finished, even cut and free from extraneous material, no irregularity in workmanship of quality.
- Weight of single pad: 97 – 105 grams

**PACKAGING:**

- 40 per case, 10 per bag; 4 bags/case

**USAGE:**

- 12,480 each (312 CS) annually
- Weekly shipment needed: 240 EA (6 cases)

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

2: ADULT INCONTINENCE BRIEF  
DISPOSABLE ADULT BRIEF (DIAPER) - MEDIUM

**DESCRIPTION:** Fully disposable incontinence brief designed to be worn full-time and under clothing as disposable undergarment, distinguishable by its brief pattern with flexible leg gathers and shaped absorbent inner layers.

**PROPERTIES OF BRIEF:**

Shall result in containment, skin dryness, comfort and fit over a range of body shapes.

**FEATURES:**

- Cloth like Outer Fabric – a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence Product.
- Easy-Lock Fastener – ELF reattaching closure tabs securely grip and hold the outer fabric without being sticky. ELF will not stick to gloves

or skin but will attach anywhere on the outer fabric for easier application and a customized fit.

- Soft Breathable Zones –ELF closure with no plastic frontal refasten zone that increases the breathable surface area.
- Linear Channel Embossing – embossing channels fluids for fast acquisition which results in greater security and comfort.

**LINING/TOP SHEET:**

- Contour shaped highly absorbent material containing of cellulose fluff filler containing highly absorbent polymer.
- Inner surface of the brief is to be highly penetrable, non-woven polyester, sealed to the backing on all sides.
- Top Sheet shall restrict liquid from returning to the surface, even under high liquid loadings and pressure.

**ABSORBENCY CAPACITY:**

- For moderate to Heavy Absorbency

**BACK SHEET:**

- Cloth-like Outer Fabric: a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence product.
- The back sheet is moisture proof containing a wetness indicator (2 lines).

**FASTENING TAPES:**

- Easy-Lock Fastener (ELF) reattaching closure tabs securely grip and hold the outer fabric without being sticky.
- ELF will not stick to gloves or skin but will attach anywhere on the outer fabric for easier application and a customized fit.
- Tape width 1.5”, length is 1”. The tabs will attach anywhere on the fabric.

**FLEXIBLE LEG GATHERS:**

Allows the brief to adjust to fit an individual in the specialized size range.

**CLINICALLY SAFE:**

- It shall be clinically safe for incontinent patient's skin.
- Every component of the product, as well as the complete brief, shall be thoroughly tested.

**FIRE RESISTANCE:**

- It shall be classified in the least flammable group, Class 1, when tested according to National Fire Protection Association Standard #702-1275, for the classification of flammability of wearing apparel.
- The product shall also fall well within the requirements of the least flammable category of Commercial Standard 191-53, promulgated under the Flammable Fabrics Act.
- A “Continuing Guarantee” to this effect should be filed with the Consumer Product Safety Commission.
- The outside of the brief shall also pass the “Cigarette Test” (FF4-72) for mattresses and mattress pads.

**PRODUCT PARAMETERS:**

- Brief shall fit a waist size of 45 inches to 58 inches.
- The briefs are color colored to distinguish sizes – **Medium size**

**PACKAGING:**

- 80 per case; 20/bag, 4 bags per case
- Briefs are to be in an inner plastic wrapper inside of corrugated carton.

**USAGE:**

- 41,600 ea (520 CS) annually
- Weekly shipment needed: 800 pieces (10 cases)

**DELIVERY:**

Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK

**3: ADULT INCONTINENCE BRIEF  
DISPOSABLE ADULT BRIEF (DIAPER) – REGULAR**

**DESCRIPTION:** Fully disposable incontinence brief designed to be worn full-time and under clothing as disposable undergarment, distinguishable by its brief pattern with flexible leg gathers and shaped absorbent inner layers.

**PROPERTIES OF BRIEF:**

Shall result in containment, skin dryness, comfort and fit over a range of body shapes.

**FEATURES:**

- Cloth like Outer Fabric – a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence Product.
- Easy-Lock Fastener – ELF reattaching closure tabs securely grip and hold the outer fabric without being sticky. ELF will not stick to gloves or skin but will attach anywhere on the outer fabric for easier application and a customized fit.
- Soft Breathable Zones –ELF closure with no plastic frontal refasten zone that increases the breathable surface area.
- Linear Channel Embossing – embossing channels fluids for fast acquisition which results in greater security and comfort.

**LINING/TOP SHEET:**

- Contour shaped highly absorbent material containing of cellulose fluff filler containing highly absorbent polymer.
- Inner surface of the brief is to be highly penetrable, non-woven polyester, sealed to the backing on all sides.
- Top Sheet shall restrict liquid from returning to the surface, even under high liquid loadings and pressure.

**ABSORBENCY CAPACITY:**

- For moderate to Heavy Absorbency

**BACK SHEET:**

- Cloth-like Outer Fabric: a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence product.
- The back sheet is moisture proof containing a wetness indicator (2 lines).

**FASTENING TAPES:**

- Easy-Lock Fastener (ELF) reattaching closure tabs securely grip and hold the outer fabric without being sticky.
- ELF will not stick to gloves or skin but will attach anywhere on the outer fabric for easier application and a customized fit.
- Tape width 1.5", length is 1". The tabs will attach anywhere on the fabric.

**FLEXIBLE LEG GATHERS:**

Allows the brief to adjust to fit an individual in the specialized size range.

**CLINICALLY SAFE:**

- It shall be clinically safe for incontinent patient's skin.
- Every component of the product, as well as the complete brief, shall be thoroughly tested.

**FIRE RESISTANCE:**

- It shall be classified in the least flammable group, Class 1, when tested according to National Fire Protection Association Standard #702-1275, for the classification of flammability of wearing apparel.
- The product shall also fall well within the requirements of the least flammable category of Commercial Standard 191-53, promulgated under the Flammable Fabrics Act.
- A "Continuing Guarantee" to this effect should be filed with the Consumer Product Safety Commission.
- The outside of the brief shall also pass the "Cigarette Test" (FF4-72) for mattresses and mattress pads.

**PRODUCT PARAMETERS:**

- Brief shall fit a waist size of 45 inches to 58 inches.
- The briefs are color colored to distinguish sizes - **Regular size**

**PACKAGING:**

- 80 per case; 20/bag, 4 bags per case
- Briefs are to be in an inner plastic wrapper inside of corrugated carton.

**USAGE:**

- 41,600 ea (520 CS) annually
- Weekly shipment needed: 800 pieces (10 cases)

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

**4: ADULT INCONTINENCE BRIEF  
DISPOSABLE ADULT BRIEF (DIAPER) - LARGE**

**DESCRIPTION:** Fully disposable incontinence brief designed to be worn full-time and under clothing as disposable undergarment, distinguishable by its brief pattern with flexible leg gathers and shaped absorbent inner layers.

**PROPERTIES OF BRIEF:**

Shall result in containment, skin dryness, comfort and fit over a range of body shapes.

**FEATURES:**

- Cloth like Outer Fabric – a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence Product.
- Easy-Lock Fastener – ELF reattaching closure tabs securely grip and hold the outer fabric without being sticky. ELF will not stick to gloves or skin but will attach anywhere on the outer fabric for easier application and a customized fit.
- Soft Breathable Zones –ELF closure with no plastic frontal refasten zone that increases the breathable surface area.
- Linear Channel Embossing – embossing channels fluids for fast acquisition which results in greater security and comfort.

**LINING/TOP SHEET:**

- Contour shaped highly absorbent material containing of cellulose fluff filler containing highly absorbent polymer.
- Inner surface of the brief is to be highly penetrable, non-woven polyester, sealed to the backing on all sides.
- Top Sheet shall restrict liquid from returning to the surface, even under high liquid loadings and pressure.

**ABSORBENCY CAPACITY:**

- For moderate to Heavy Absorbency

**BACK SHEET:**

- Cloth-like Outer Fabric: a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence product.
- The back sheet is moisture proof containing a wetness indicator (2 lines).

**FASTENING TAPES:**

- Easy-Lock Fastener (ELF) reattaching closure tabs securely grip and hold the outer fabric without being sticky.
- ELF will not stick to gloves or skin but will attach anywhere on the outer fabric for easier application and a customized fit.
- Tape width 1.5", length is 1". The tabs will attach anywhere on the fabric.

**FLEXIBLE LEG GATHERS:**

Allows the brief to adjust to fit an individual in the specialized size range.

**CLINICALLY SAFE:**

- It shall be clinically safe for incontinent patient's skin.
- Every component of the product, as well as the complete brief, shall be thoroughly tested.

**FIRE RESISTANCE:**

- It shall be classified in the least flammable group, Class 1, when tested according to National Fire Protection Association Standard #702-1275, for the classification of flammability of wearing apparel.
- The product shall also fall well within the requirements of the least flammable category of Commercial Standard 191-53, promulgated under the Flammable Fabrics Act.
- A "Continuing Guarantee" to this effect should be filed with the Consumer Product Safety Commission.
- The outside of the brief shall also pass the "Cigarette Test" (FF4-72) for mattresses and mattress pads.

**PRODUCT PARAMETERS:**

- Brief shall fit a waist size of 45 inches to 58 inches.
- The briefs are color colored to distinguish sizes - **Large size– Blue**

**PACKAGING:**

- 80 per case, 20/pkg, 4 pkgs per case
- Briefs are to be in an inner plastic wrapper inside of corrugated carton.

**USAGE:**

- 83,200 ea (1,040 CS) annually
- Weekly shipment needed: 1,600 pieces (20 cases)

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

5: **ADULT INCONTINENCE BRIEF**  
**DISPOSABLE ADULT BRIEF (DIAPER) - X- LARGE**

**DESCRIPTION:** Fully disposable incontinence brief designed to be worn full-time and under clothing as disposable undergarment, distinguishable by its brief pattern with flexible leg gathers and shaped absorbent inner layers.

**PROPERTIES OF BRIEF:**

Shall result in containment, skin dryness, comfort and fit over a range of body shapes.

**FEATURES:**

- Cloth like Outer Fabric – a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence Product.
- Easy-Lock Fastener – ELF reattaching closure tabs securely grip and hold the outer fabric without being sticky. ELF will not stick to gloves or skin but will attach anywhere on the outer fabric for easier application and a customized fit.
- Soft Breathable Zones –ELF closure with no plastic frontal refasten zone that increases the breathable surface area.
- Linear Channel Embossing – embossing channels fluids for fast acquisition which results in greater security and comfort.

**LINING/TOP SHEET:**

- Contour shaped highly absorbent material containing of cellulose fluff filler containing highly absorbent polymer.
- Inner surface of the brief is to be highly penetrable, non-woven polyester, sealed to the backing on all sides.
- Top Sheet shall restrict liquid from returning to the surface, even under high liquid loadings and pressure.

**ABSORBENCY CAPACITY:**

For moderate to Heavy Absorbency

**BACK SHEET:**

- Cloth-like Outer Fabric: a soft breathable outer fabric that is more comfortable for the wearer and reduces the risk of skin irritation from the traditional plastic backed Adult Incontinence product.
- The back sheet is moisture proof containing a wetness indicator (2 lines).

**FASTENING TAPES:**

- Easy-Lock Fastener (ELF) reattaching closure tabs securely grip and hold the outer fabric without being sticky.
- ELF will not stick to gloves or skin but will attach anywhere on the outer fabric for easier application and a customized fit.
- Tape width 1.5", length is 1". The tabs will attach anywhere on the fabric.

**FLEXIBLE LEG GATHERS:**

Allows the brief to adjust to fit an individual in the specialized size range.

**CLINICALLY SAFE:**

- It shall be clinically safe for incontinent patient's skin.
- Every component of the product, as well as the complete brief, shall be thoroughly tested.

**FIRE RESISTANCE:**

- It shall be classified in the least flammable group, Class 1, when tested according to National Fire Protection Association Standard #702-1275, for the classification of flammability of wearing apparel.
- The product shall also fall well within the requirements of the least flammable category of Commercial Standard 191-53, promulgated under the Flammable Fabrics Act.
- A "Continuing Guarantee" to this effect should be filed with the Consumer Product Safety Commission.
- The outside of the brief shall also pass the "Cigarette Test" (FF4-72) for mattresses and mattress pads.

**PRODUCT PARAMETERS:**

- Brief shall fit a waist size of 59 inches to 64 inches.
- The briefs are color colored to distinguish sizes - **X-Large – Beige**.

**PACKAGING:**

- 80 per case, 20/pkg, 4 pkgs per case
- Briefs are to be in an inner plastic wrapper inside of corrugated carton.

**USAGE:**

- 83,200 ea (1,040 CS) annually
- Weekly shipment needed: 1,600 pieces (20 cases)

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

**6: ADULT INCONTINENCE BRIEF  
DISPOSABLE BREATHABLE ADULT BRIEF (DIAPER) -2X- LARGE**

**DESCRIPTION:** Briefs/diapers Bariatric. Moderate briefs offering the best protections. Soft non-woven top sheet offers added skin comfort. Side panels allow more air flow for drier, healthier skin, while a moisture-proof lining prevents leaks. Easy application. Strategic placement of super-absorbent polymers improves fluid absorption where it's most needed. Reduces pH levels for ultimate skin wellness and odor control. Trim fit offers leg gathers for better fit and leakage prevention. Latex-free. Hypoallergenic. Added absorbency for moderate to super protection.

**FEATURES:**

- Cloth Velcro Lock Fastener Green Compliance 2XL
- Hypoallergenic
- Wicking top sheet, 100% virgin fluff pulp and super absorbent polymer

**ABSORBENCY:**

- Heavy absorbency, Breathable

**PRODUCT PARAMETERS:**

- Brief shall fit a waist size of 58 inches to 68 inches.

**PACKAGING:**

- 80 per case, 20 per pkg, 4 pkgs per case

**USAGE:**

- 62,400 ea (780 CS) annually
- Weekly shipment needed: 1,200 pieces (15 cases)

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

**7: ADULT INCONTINENCE BRIEF  
DISPOSABLE BREATHABLE ADULT BRIEF (DIAPER) -3X- LARGE**

**DESCRIPTION:** Briefs/diapers Bariatric. Moderate briefs offering the best protections. Soft non-woven top sheet offers added skin comfort. Side panels allow more air flow for drier, healthier skin, while a moisture-proof lining prevents leaks. Easy application. Strategic placement of super-absorbent polymers improves fluid absorption where it's most needed. Reduces pH levels for ultimate skin wellness and odor control. Trim fit offers leg gathers for better fit and leakage prevention. Latex-free. Hypoallergenic. Added absorbency for moderate to super protection.

**FEATURES:**

- Cloth Velcro LF Green 3XL
- Hypoallergenic
- Wicking top sheet, 100% virgin fluff pulp and super absorbent polymer

**ABSORBENCY:**

- Heavy absorbency, Breathable

**PRODUCT PARAMETERS:**

- Brief shall fit a waist size of 60 inches to 84 inches.

**PACKAGING:**

- 32 per case, 8 per pkg, 4 pkgs per case

**\*USAGE:**

- 1,664 ea (52 CS) annually
- Weekly shipment needed: 32 pieces (1 case)
- \*Usage does vary in amount monthly based upon individual resident usage and facility census

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

**8: UNDERWEAR, ADULT PROTECTIVE: SIZE – MEDIUM  
(commonly called PULL-UPS)**

Current brand and/or manufacturer: First Quality Products, INC.

- Disposable
- Designed like regular underwear
- Easy pull-on and pull-off
- Colored line on waistband to highlight back of underwear
- Waistband provides a comfortable but close fit
- Highly absorbent material with an odor reducing agent that also provides wicking action of fluids: wetness and odor are “locked-away”
- Flexible and soft leg gathers insure a non-constricting comfortable fit and dryness
- Latex-Free
- Non-Flushable
- Size (based on hip size): Medium – 34 inches to 44 inches

**PACKAGING:**

80 per case, 20 per package; 4 packages per case

**\*USAGE:**

- 144 CS annually
- \*Usage does vary in amount monthly based upon individual resident usage and facility census

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

**9: UNDERWEAR, ADULT PROTECTIVE: SIZE – LARGE  
(commonly called PULL-UPS)**

Current brand and/or manufacturer: First Quality Products, INC.

- Disposable
- Designed like regular underwear
- Easy pull-on and pull-off
- Colored line on waistband to highlight back of underwear
- Waistband provides a comfortable but close fit
- Highly absorbent material with an odor reducing agent that also provides wicking action of fluids: wetness and odor are “locked-away”
- Flexible and soft leg gathers insure a non-constricting comfortable fit and dryness
- Latex-Free
- Non-Flushable
- Size (based on hip size): Large – 44 inches to 58 inches

**PACKAGING:**

- 18 per package; 4 packages per case

**\*USAGE: LARGE:**

- 144 CS
- \*Usage does vary in amount monthly based upon individual resident usage and facility census

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

**10: UNDERWEAR, ADULT PROTECTIVE: SIZE – X LARGE  
(commonly called PULL-UPS)**

Current brand and/or manufacturer: First Quality Products, INC.

- Disposable
- Designed like regular underwear
- Easy pull-on and pull-off
- Colored line on waistband to highlight back of underwear
- Waistband provides a comfortable but close fit
- Highly absorbent material with an odor reducing agent that also provides wicking action of fluids: wetness and odor are “locked-away”
- Flexible and soft leg gathers insure a non-constricting comfortable fit and dryness
- Latex-Free
- Non-Flushable
- Size (based on hip size): X-Large – 58 inches to 68 inches

**Packaging:**

- 14 per package; 4 packages per case

**\*Usage:**

- 48 CS
- \*Usage does vary in amount monthly based upon individual resident usage and facility census

**DELIVERY:**

**Vendor driver deliver 1 time weekly at back loading door with delivery to store room. – NO DOCK**

**ADDENDUM 1 - BID FORM**  
**COUNTY OF WILL**  
**PURCHASING DEPARTMENT**  
**302 N. CHICAGO ST.**  
**JOLIET, IL. 60432**

Date Mailed: 8-26-15  
 Due: 9-16-15, 9:30 A.M.  
 Open: 9-16-15, 9:40 A.M.

CONTRACT FOR  
**2016-8 SHNH**  
**DISPOSABLE UNDER PADS,**  
**BRIEFS AND PULL UPS**

Will County Equal Opportunity Employer

COMPANY NAME \_\_\_\_\_ The Bidder proposes to  
 provide the products and/or  
 services in accordance with  
 the specifications attached herein

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ Please check one

CONTACT \_\_\_\_\_ Minority Vendor  
 yes \_\_\_\_\_ no \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ FEIN # \_\_\_\_\_

EMAIL \_\_\_\_\_

**THIS IS NOT AN**

**ORDER**

Agency Name and Delivery Address: **SUNNY HILL NURSING HOME,  
 421 DORIS AVENUE, JOLIET, IL 60433**

For additional information contact: **RITA WEISS, PURCHASING  
 rweiss@willcountyillinois.com**

ITEM #	QUANTITY	DESCRIPTION	UNIT COST	EXTENDED
<i>QUANTITIES ARE BASED ON LAST YEARS USAGE AND ARE ESTIMATES ONLY. PLEASE INDICATE ON THE LINE BELOW EACH DESCRIPTION THE BRAND, MODEL # AND QTY &amp; PRICE PER CASE.</i>				
1	12,480 EA 312 CS	ULTRA SORB HEAVY ABSORBENT NIGHT PAD	\$	\$
2	41,600 EA 520 CS	DISPOSABLE ADULT BRIEF (DIAPER) MEDIUM PER SPECIFICATIONS		
3	41,600 EA 520 CS	DISPOSABLE ADULT BRIEF (DIAPER) REGULAR PER SPECIFICATIONS		
4	83,200 EA 1,040 CS	DISPOSABLE ADULT BRIEF (DIAPER) LARGE PER SPECIFICATIONS	\$	\$
5	83,200 EA 1,040 CS	DISPOSABLE ADULT BRIEF (DIAPER) X-LARGE PER SPECIFICATIONS	\$	\$
6	62,400 EA 780 CS	DISPOSABLE BREATHABLE ADULT BRIEF (DIAPER) 2X-LARGE PER SPECIFICATIONS	\$	\$

7	1,664 EA 1 CS	DISPOSABLE BREATHABLE ADULT BRIEF (DIAPER) 3X-LARGE PER SPECIFICATIONS	\$	\$
8	144 CS	UNDERWEAR, ADULT PROTECTIVE: SIZE - MEDIUM (PULL-UP) PER SPECIFICATIONS		
9	144 CS	UNDERWEAR, ADULT PROTECTIVE: SIZE - LARGE (PULL-UP) PER SPECIFICATIONS		
10	48 CS	UNDERWEAR, ADULT PROTECTIVE: SIZE - X-LARGE (PULL-UP) PER SPECIFICATIONS		

Signed By: \_\_\_\_\_ Title: \_\_\_\_\_

Approved by: \_\_\_\_\_ Karen Sorbero, S.H.N.H.



Public Health & Safety Committee  
Resolution #13-12

RESOLUTION OF THE COUNTY BOARD  
WILL COUNTY, ILLINOIS

**AWARDING BID FOR DISPOSABLE INCONTINENCE SUPPLIES  
FOR SUNNY HILL NURSING HOME**

WHEREAS, in order to receive the most competitive prices available, the Will County Executive's Office solicited bids for disposable incontinence supplies for Sunny Hill Nursing Home, and

WHEREAS, on October 16, 2012, the Will County Executive's Office opened six (6) proposals for disposable incontinence supplies, and

WHEREAS, after reviewing such proposals, the recommendation is to split the award to the lowest, responsible bidders: McKesson Medical Surgical, Golden Valley, MN for an approximate one-year cost of \$8,675.52, for disposable pull-ups; Medline Industries, Mundelein, IL for an approximate one-year cost of \$75,622.95 for disposable briefs; and Medline Industries, Mundelein, IL for an approximate one-year cost of \$93,600.00 for disposable underpads, pursuant to the terms and specifications of the attached Bid Tab Sheet, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contracts to the lowest, responsible bidders: McKesson Medical Surgical, Golden Valley, MN for an approximate one-year cost of \$8,675.52, for disposable pull-ups; Medline Industries, Mundelein, IL for an approximate one-year cost of \$75,622.95 for disposable briefs; and Medline Industries, Mundelein, IL for an approximate one-year cost of \$93,600.00 for disposable underpads, pursuant to the terms and specifications of the attached Bid Tab Sheet.

BE IT FURTHER RESOLVED, that such purchases shall be funded through Sunny Hill's Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 17<sup>th</sup> day of January, 2013.

Vote: Yes 25 No 0 Pass \_\_\_\_\_ (SEAL)

Nancy Schultz Voots  
Will County Clerk

Approved this 25th day of January, 2013.

Lawrence M. Walsh  
Will County Executive



# SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh  
County Board Chairman Herb Brooks  
FROM: Karen Isberg Sorbero, Administrator  
DATE: December 12, 2012

At the November Will County Public Health and Safety Meeting, the following recommendation was submitted for the awards of the Disposable Incontinence Bid for Sunny Hill Nursing Home:

*After carefully reviewing the bids that were received for the Disposable Incontinence items bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will split the award by items for the entire contract totalling \$190,096.87 to the following bidders as shown:*

*Pull-ups: \$8,675.52*

*McKesson  
Golden Valley, MN*

*Briefs: \$87,821.35*

*Gulf South  
Jacksonville, FL*

*Underpads: \$93,600.00*

*Medline Industries  
Mundelein, IL*

A vendor not chosen, Professional Medical from New Lenox, IL questioned the bid tabulation and product choice, based solely on cost. I requested that the bid award be tabled and remanded back to committee for further analysis to ensure that the awards recommended for approval were correct.

The nursing staff of Sunny Hill and the Purchasing Department of Will County reviewed the information submitted and the product quality. The product submitted by Professional Medical for the bid spec is of lesser quality than Gulf South of Jacksonville Florida, the vendor originally chosen for award. Testing criteria included absorbance/absorbency strip, resealable closure tab, comfort and lasting quality of the samples submitted. The spreadsheet capturing the clinical evaluation of product quality is attached. Though the fact presented that Professional Medical was the lowest cost is true, we have now decided to select the most superior product to ensure that our resident's continence needs are better met, which will also result in better skin integrity and compliance with our resident's dignity requirements. Per our bid specifications, we select the most responsible, responsive bidder, based on quality and cost, not solely cost.

As demonstrated by the attached bid history and tabulation, out of the 4 bidders (one bid was a "NO BID"), the above three vendors followed all stipulations of the presented bid specification, including providing requested samples, which were requested in order for us to select the best qualified vendor. Taking Year 2 and 3 pricing into consideration will assist us in the budget preparation process for those future budgets. It is the recommendation of Sunny Hill Administration to split the award by items for the entire contract totalling \$177,898.47 to the following bidders as shown:

*Pull-ups: \$8,675.52*

*McKesson  
Golden Valley, MN*

*Briefs: \$75,622.95*

*Medline Industries  
Mundelein, IL*

*Underpads: \$93,600.00*

*Medline Industries  
Mundelein, IL*

Please contact me if you have any further questions or concerns.

Thank you.

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"  
421 DORIS AVENUE \* JOLIET, ILLINOIS \* 60433  
TELEPHONE (815) 727-8710 \* FAX (815) 727-8637  
WWW.WILLCOUNTYILLINOIS.COM/SUNNYHILL



CLINICAL EVALUATION OF INCONTINENCE PRODUCT BRIEFS SAMPLES							
VENDORS	1=NOT ACCEPTABLE	2=ACCEPTABLE	3=HIGHLY ACCEPTABLE	SCORES			TOTAL SCORE
	ABSORBANCY TEST (DRAWS WETNESS AWAY FROM SKIN) Water TEST DONE	RESEALABLE CLOSURE TAB (ALLOWS FOR MULTIPLE OPENING FOR FREQUENT SKIN ASSESSMENT)	DOES NOT TEAR EASILY	COMFORTABLE LEG BAND	SIZE OF INNER PADDING and absorbancy strip		
MEDLINE	3	2	2	3			13
PROFESSIONAL MED	3	2	2	2		1	10
PROFESSIONAL MED (ALTERNATE BID)	2	2	2	2		1	9
MCKESSON	2	2	2	2		2	10
PSS MEDICAL (GULF SOUTH)	2	2	2	2		3	11



Public Health & Safety Committee  
Resolution #14-03

RESOLUTION OF THE COUNTY BOARD  
WILL COUNTY, ILLINOIS

RENEWING CONTRACTS FOR DISPOSABLE INCONTINENCE SUPPLIES  
FOR SUNNY HILL NURSING HOME

WHEREAS, the current contracts for disposable incontinence supplies for Sunny Hill will expire on January 31, 2014, and

WHEREAS, the current contracts with Medline Industries, Mundelein, IL, and McKesson Medical Surgical, Golden Valley, MN for incontinence supplies allowed for two (2), one (1) year renewal options, if the County desired to do so, and

WHEREAS, the Purchasing Director and Sunny Hill Administration have recommended, and the Public Health & Safety Committee has concurred, that the contracts for incontinence supplies with Medline Industries, Mundelein, IL and McKesson Medical Surgical, Golden Valley, MN be renewed for an additional year, until January 31, 2015, pursuant to the terms of the original bid documents.

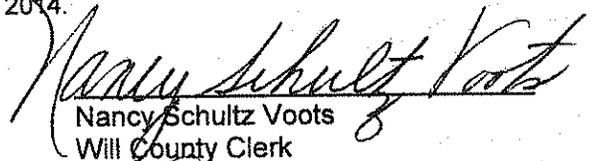
NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby renews the contracts for incontinence supplies for Sunny Hill Nursing Home with Medline Industries, Mundelein, IL and McKesson Medical Surgical, Golden Valley, MN for an additional year, until January 31, 2015, pursuant to the terms of the original bid documents.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

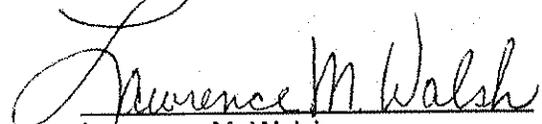
BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 16<sup>th</sup> day of January, 2014.

Vote: Yes 25 No 0 Pass \_\_\_\_\_ (SEAL)

  
Nancy Schultz Voots  
Will County Clerk

Approved this 21st day of January, 2014.

  
Lawrence M. Walsh  
Will County Executive



**OFFICE OF WILL COUNTY EXECUTIVE  
LAWRENCE M. WALSH**

**Rita Weiss**  
Purchasing Director

(815) 740-4805  
Fax (815) 740-4604  
[rweiss@willcountyillinois.com](mailto:rweiss@willcountyillinois.com)

November 20, 2013

Medline Industries, INC.  
One Medline Place  
Mundelein, IL 60060

Attn: Marsha Corl

RE: BID #2013-8 Disposable Incontinence Supplies  
Sunny Hill Nursing Home

Dear Ms. Corl,

The contract for Disposable Briefs and Under pads at the Sunny Hill Nursing Home of Will County will expire on January 31, 2014. The next contract period will start February 1, 2014 through January 31, 2015.

We are in the position to exercise the first one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 3%.

If this renewal option is of interest to you, please contact me in writing, via fax or email, within 10 business days, so I can bring it to our Executive Committee for approval.

If you have any questions, please call me at (815) 740-4805.

Sincerely,

A handwritten signature in cursive script that reads "Rita Weiss".

Rita Weiss  
Purchasing Director

Cc: Karen Sorbero, SHNH Administrator

RW/mmf

**Rita Weiss**

---

**From:** Cori, Marsha [MCori@medline.com]  
**Sent:** Wednesday, December 11, 2013 1:43 PM  
**To:** Rita Weiss  
**Cc:** Cori, Marsha; Calandro, Mike  
**Subject:** New Contract pricing 02/01/2014-01/31/2015  
**Attachments:** G4783113c.xlsx

Rita,

Attached is the new pricing (3%) increase over last year effective 02/01/2014.

Thank you for doing business with Medline, very much appreciated.

Marsha

**Marsha Cori**

State and Local Bid Contract Coordinator

Medline Industries, Inc

One Medline Place

Mundelein, IL 60060

Ph 866-212-2822 Ph 847-643-4928 Fax 847-949-2497



**OFFICE OF WILL COUNTY EXECUTIVE  
LAWRENCE M. WALSH**

**Rita Weiss**  
Purchasing Director

(815) 740-4605  
Fax (815) 740-4604  
rweiss@willcountyillinois.com

November 20, 2013

McKesson Medical-Surgical Minnesota Supply Inc.  
8121 Tenth Avenue North  
Golden Valley, MN 55427

Attn: Amanda Johnson

RE: BID #2013-8 Disposable Incontinence Supplies  
Sunny Hill Nursing Home

Dear Ms. Johnson,

The contract for Disposable Pull Ups at the Sunny Hill Nursing Home of Will County will expire on January 31, 2014. The next contract period will start February 1, 2014 through January 31, 2015.

We are in the position to exercise the first one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 1.25%.

If this renewal option is of interest to you, please contact me in writing, via fax or email, within 10 business days, so I can bring it to our Executive Committee for approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

A handwritten signature in cursive script that reads "Rita Weiss".

Rita Weiss  
Purchasing Director

Cc: Karen Sorbero, SHNH Administrator

RW/mmf

Rita Weiss

**From:** Johnson, Amanda [Amanda.Johnson@McKesson.com]  
**Sent:** Tuesday, December 03, 2013 12:53 PM  
**To:** Rita Weiss  
**Subject:** Will County, IL Bid #2013-8 Disposable Incontinent Supplies - Year 1 Renewal Response  
**Attachments:** Will County Bid #2013-8 Disposable Incontinent Supplies - Year 1 Renewal.pdf

Rita -

Good afternoon and Happy Holidays! I am in receipt of your letter regarding a renewal. McKesson is interested in renewing this contract for an additional year dating from 2/1/14 - 1/31/15. Per the 1.25% increase, the new case price is \$26.14 which will be effective 2/1/14. Details for those items awarded to McKesson are below. We appreciate your business and look forward to working with you for another year! Please let us know if you have any questions or need anything else.

Bid Item	McKesson Item	Description	Mfr No.	UM	Est. Sell	New Sell Price
6	78333100	UNDWR CLOTH 34-44 MED	783-UWGMD	CS	80	\$26.14
7	78363100	UNDWR CLOTH 44-58 LG	783-UWGLG	CS	72	\$26.14
8	83833100	UNDWR CLOTH 58-68 XLG	783-UWGXL	CS	56	\$26.14

Thank you,

**MCKESSON**

*Empowering Healthcare*

Amanda G. Johnson

Proposal Analyst

Extended Care Government Sales Proposals/Contracts

8741 Landmark Road

Richmond, VA 23228

(804) 264-3105 Direct Dial

(804) 264-7538 Facsimile

[Amanda.Johnson@McKesson.com](mailto:Amanda.Johnson@McKesson.com)

[www.mckesson.com](http://www.mckesson.com)

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ITEM	2013 PRICING	2014 PRICING
MSC281271P	\$ 18.00	\$ 18.54
FITEXTRALG	\$ 25.60	\$ 26.37
FITEXTRAXLG	\$ 30.40	\$ 31.31
FITEXTRAXXL	\$ 45.60	\$ 46.97
BARIBRIEFC	\$ 43.20	\$ 44.50
MSC13005A	\$ 28.00	\$ 28.84
MSC13505A	\$ 31.11	\$ 32.04
MSC13600A	\$ 40.00	\$ 41.20
FITEXTRAMD	\$ 19.20	\$ 19.78
FITEXTRARG	\$ 23.04	\$ 23.73
MSC94250A	\$ 28.00	\$ 28.84
MSC326015	\$ 32.00	\$ 32.96
FITSUPERLG	\$ 35.56	\$ 36.62
FITSUPERMD	\$ 27.08	\$ 27.89
FITSUPERRG	\$ 32.00	\$ 32.96
FITSUPERXLG	\$ 42.67	\$ 43.95
FITSUPERXXL	\$ 55.00	\$ 56.65



**RESOLUTION OF THE COUNTY BOARD  
WILL COUNTY, ILLINOIS**

***Renewing Contracts for Disposable Incontinence Supplies for Sunny Hill Nursing Home***

WHEREAS, the current contracts for disposable incontinence supplies for Sunny Hill will expire on January 31, 2015, and

WHEREAS, the current contracts with Medline Industries, Mundelein, IL, and McKesson Medical, Golden Valley, MN, for incontinence supplies allowed for two (2), one (1) year renewal options, if the County desired to do so, and

WHEREAS, the Purchasing Director and Sunny Hill Administration have recommended, and the Executive Committee has concurred, that the contracts for incontinence supplies be renewed for an additional year, with Medline Industries, Mundelein, IL, with a 3% increase and McKesson Medical, Golden Valley, MN, with a 1.25% increase, until January 31, 2016, pursuant to the terms of the original bid documents.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby renews the contracts for incontinence supplies for Sunny Hill Nursing Home with Medline Industries, Mundelein, IL, with a 3% increase and McKesson Medical, Golden Valley, MN, with a 1.25% increase, until January 31, 2016, pursuant to the terms of the original bid documents.

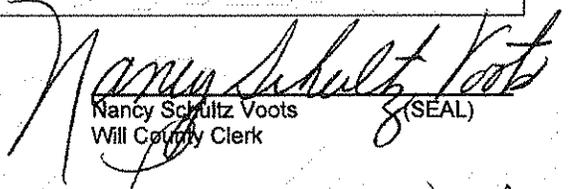
BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 18th day of December, 2014.

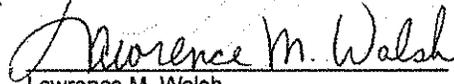
<b>AYES:</b>	Tuminello, Moustis, Singer, Moran, Rice, Harris, Traynere, Bennefield, Fritz, Freitag, Gould, Balich, Friclone, Brooks Jr., Winfrey, Parker, Staley-Ferry, Babich, Hart, Weigel, Collins, Ferry
<b>ABSENT:</b>	Howard, Ogalla, Wilhelmi
<b>LEFT MEETING:</b>	Maher

Result: Approved - [Unanimous]



Nancy Schultz Voots (SEAL)  
Will County Clerk

Approved this 22<sup>nd</sup> day of December, 2014.



Lawrence M. Walsh  
Will County Executive



OFFICE OF WILL COUNTY EXECUTIVE  
LAWRENCE M. WALSH

Rita Weiss  
Purchasing Director

(815) 740-4605  
Fax (815) 740-4604  
[rweiss@willcountyillinois.com](mailto:rweiss@willcountyillinois.com)

November 14, 2014

Medline Industries, INC.  
One Medline Place  
Mundelein, IL 60060

Attn: Marsha Corl

RE: BID #2013-8 Disposable Under Pads, Briefs and Pull Ups  
Sunny Hill Nursing Home

Dear Ms. Corl,

The contract for Disposable Under Pads, Briefs and Pull Ups at the Sunny Hill Nursing Home of Will County will expire on January 31, 2015. The next contract period will start February 1, 2015 through January 31, 2016.

We are in the position to exercise the first one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 3%.

Please contact me in writing, via fax or email, within 5 business days, so I can bring this renewal to our Executive Committee for approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

*Rita Weiss*

Rita Weiss  
Purchasing Director

Cc: Karen Sorbero, SHNH Administrator

RW/mmf

Attachment: Renewal docs 2015-2016 (14-352 : SHNH Disp Incontinence - Renewal of Bid)

**Rita Weiss**

**From:** Cori, Marsha [MCori@medline.com]  
**Sent:** Monday, November 17, 2014 8:01 AM  
**To:** Rita Weiss  
**Cc:** Missy Miesmer Fort; Cori, Marsha; Calandro, Mike  
**Subject:** RE: 2013-8 Disposable Incontinence Supplies Renewal Final Yr  
**Attachments:** 2013-8 Medline Renewal 2015.pdf

Good morning Rita,

Thank you for the opportunity to renew the attached contract thru 01/31/2016. A 3% increase will be added and go into effect 02/01/2015.

There is one (1) item number change:

Item #MSC94250A 96/case at \$28.84 (discontinued item number and packaging) will now be item #FITEXTRASM 80/case at \$24.84.

Thank you,  
 Marsha

**Marsha Cori**  
 State and Local Bid Contract Coordinator  
 Medline Industries, Inc  
 One Medline Place  
 Mundelein, IL 60060  
 Ph 866-212-2822 Ph 847-643-4928 Fax 847-949-2497

---

**From:** Missy Miesmer Fort [mailto:missy@willcountyillinois.com]  
**Sent:** Friday, November 14, 2014 12:07 PM  
**To:** Cori, Marsha  
**Subject:** 2013-8 Disposable Incontinence Supplies Renewal Final Yr

Hello Marsha,

The contract for Disposable Incontinence for the Sunny Hill Nursing Home expires on January 31, 2015.

Please review the attached letter and if you agree to the renewal, please contact Rita Weiss, Purchasing Director via fax or email within five (5) business days.

Any questions, please do not hesitate to contact me.

Thank you,  
*Missy Miesmer-Fort*  
 Purchasing Department  
 Office of Will County Executive Lawrence M. Walsh  
 302 N. Chicago St.  
 Joliet, IL 60432

Attachment: Renewal docs 2015-2016 (14-352 : SHNH Disp Incontinence - Renewal of Bid)



OFFICE OF WILL COUNTY EXECUTIVE  
LAWRENCE M. WALSH

Rita Weiss  
Purchasing Director

(815) 740-4605  
Fax (815) 740-4604  
[rweiss@willcountyllinois.com](mailto:rweiss@willcountyllinois.com)

November 14, 2014

McKesson Medical-Surgical Minnesota Supply Inc.  
8121 Tenth Avenue North  
Golden Valley, MN 55427

Attn: Amanda Johnson

RE: BID #2013-8 Disposable Under Pads, Briefs and Pull Ups  
Sunny Hill Nursing Home

Dear Ms. Johnson,

The contract for Disposable Under Pads, Briefs and Pull Ups at the Sunny Hill Nursing Home of Will County will expire on January 31, 2015. The next contract period will start February 1, 2015 through January 31, 2016.

We are in the position to exercise the first one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase 1.25%.

Please contact me in writing, via fax or email, within 5 business days, so I can bring this renewal to our Executive Committee for approval.

If you have any questions, please call me at (815) 740-4605.

Sincerely,

*Rita Weiss*

Rita Weiss  
Purchasing Director

Cc: Karen Sorbero, SHNH Administrator

RW/mmf

Attachment: Renewal docs 2015-2016 (14-352 : SHNH Disp Incontinence - Renewal of Bid)

**Rita Weiss**

**From:** Johnson, Amanda [Amanda.Johnson@McKesson.com]  
**Sent:** Thursday, December 04, 2014 7:49 AM  
**To:** Rita Weiss  
**Subject:** FW: 2013-8 Disposable Incontinence Supplies Renewal Final Yr  
**Attachments:** 2013-8 McKesson Renewal 2015.pdf

Rita –

Good morning and Happy Holidays! McKesson Medical-Surgical Minnesota Supply Inc. would like to renew this contract for the additional period of February 1, 2015 through January 31, 2016 with the agreed-upon 1.25% increase.

Thank you,  
 Amanda J.  
 (804) 264-3105 Direct Dial

---

**From:** Missy Miesmer Fort [mailto:missy@willcountyillinois.com]  
**Sent:** Friday, November 21, 2014 10:17 AM  
**To:** Johnson, Amanda  
**Cc:** Rita Weiss  
**Subject:** RE: 2013-8 Disposable Incontinence Supplies Renewal Final Yr

Hello Amanda,

Yes, 12/5/14 would be fine. Please send your response directly to Rita Weiss, Purchasing Director via email or fax on or before Wednesday, December 5, 2014.

Please do not hesitate to contact us with any further questions.

Thank you,  
*Missy Miesmer-Fort*  
 Purchasing Department  
 Office of Will County Executive Lawrence M. Walsh  
 302 N. Chicago St.  
 Joliet, IL 60432  
 Phone (815) 740-4712  
 Fax (815) 740-4604  
[missy@willcountyillinois.com](mailto:missy@willcountyillinois.com)

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**From:** Johnson, Amanda [mailto:Amanda.Johnson@McKesson.com]  
**Sent:** Thursday, November 20, 2014 4:06 PM  
**To:** Missy Miesmer Fort  
**Subject:** FW: 2013-8 Disposable Incontinence Supplies Renewal Final Yr

Hi Missy! Can we please have an extension to get this response to Rita? Maybe to 12/5 if that is feasible for you guys?

Thank you,  
Amanda J.  
(804) 264-3105 Direct Dial

---

**From:** Missy Miesmer Fort [<mailto:missy@willcountyillinois.com>]  
**Sent:** Friday, November 14, 2014 2:00 PM  
**To:** Johnson, Amanda  
**Subject:** 2013-8 Disposable Incontinence Supplies Renewal Final Yr

Hello Amanda,

The contract for Disposable Incontinence for the Sunny Hill Nursing Home expires on January 31, 2015.

Please review the attached letter and if you agree to the renewal, please contact Rita Weiss, Purchasing Director via fax or em within five (5) business days.

Any questions, please do not hesitate to contact me.

Thank you,  
*Missy Miesmer-Fort*  
Purchasing Department  
Office of Will County Executive Lawrence M. Walsh  
302 N. Chicago St.  
Joliet, IL 60432  
Phone (815) 740-4712  
Fax (815) 740-4604  
[missy@willcountyillinois.com](mailto:missy@willcountyillinois.com)

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Attachment: Renewal docs 2015-2016 (14-352 : SHNH Disp Incontinence - Renewal of Bid)