



**RESOLUTION OF THE COUNTY BOARD  
WILL COUNTY, ILLINOIS**

***Renewing Contract for Nursing Services (CNA, LPN & RN) at Sunny Hill Nursing Home***

WHEREAS, the current contract for nursing services (CNA, LPN, & RN) at Sunny Hill Nursing Home will expire on October 31, 2016, and

WHEREAS, the current contract for nursing services allows for two, one-year renewal options, if the County so chooses, and

WHEREAS, the Purchasing Director and Sunny Hill Administration have recommended, and the Public Health & Safety Committee has concurred, that the contract for nursing services (CNA, LPN & RN) at Sunny Hill be renewed for an additional year, based upon attached numerous correspondence from all participating nursing vendors, and

WHEREAS, sufficient appropriations have been budgeted in Sunny Hill's Budget.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby authorizes the County Executive to renew the contracts for nursing services at Sunny Hill with numerous participating vendors at the rates indicated, as attached, for an additional year commencing November 1, 2016 through and including October 31, 2017. Said renewals are based upon the correspondence from participating vendors as indicated, as attached.

BE IT FURTHER RESOLVED, said funding is available through the Sunny Hill Nursing Home Budget.

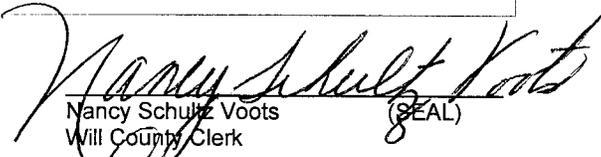
BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 18th day of August, 2016.

|                |   |
|----------------|---|
| <b>AYES:</b>   | Howard, Moustis, Singer, Moran, Rice, Harris, Traynere, Fritz, Freitag, Gould, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Staley-Ferry, Hart, Maher, Tuminello, Weigel, Collins, Ferry |
| <b>ABSENT:</b> | Ogalla, Bennefield, Babich, Wilhelmi  |

Result: Approved - [Unanimous]

Approved this 24<sup>th</sup> day of August, 2016.



Nancy Schultz Voots  
Will County Clerk

(SEAL)



Lawrence M. Walsh  
Will County Executive



**OFFICE OF WILL COUNTY EXECUTIVE**  
**LAWRENCE M. WALSH**

Will County Office Building – 302 N Chicago Street – Joliet, Illinois 60432

Rita Weiss  
 Purchasing Director

(815) 740-4605  
 Fax (815) 740-4604  
[rweiss@willcountyillinois.com](mailto:rweiss@willcountyillinois.com)

July 15, 2016

Delta-T Group Illinois, Inc.  
 800 Enterprise Dr. Suite 131  
 Oak Brook, IL 60523

Attn: Kate Vanadia

Via email: [contractadmin@deltatg.com](mailto:contractadmin@deltatg.com)

RE: Bid #2015-31 Nursing Services For  
 Sunny Hill Nursing Home, Will County, Joliet, IL

Dear Ms. Vanadia,

The contract for Nursing Services for the Sunny Hill Nursing Home of Will County will expire on October 31, 2016. We are in the position to exercise the optional 1st year renewal as stated in the original bid. The new contract period will be effective November 1, 2016 through October 31, 2017. This renewal will also require a continuation certificate for the existing \$5,000.00 performance bond, or the issuance of a new bond, for the new contract period, November 1, 2016 through October 31, 2017.

The yearly contract amount will remain the same for the 1<sup>st</sup> year renewal. We will be using the top four (4) vendors whose hourly wage was lowest. If the agency is not available at the time the call is made, we will move on to the next vendor and so on. It is possible that all bidders may be used at one time or another for the cost that was bid.

Please contact me in writing, via email or fax within 10 days, as this renewal requires Executive Committee approval.

We look forward to another year of a very efficient and sound working relationship. If you have any questions please call me anytime at (815) 740-4605 or Karen Sorbero at (815) 727-8650.

Sincerely,

*Rita Weiss*

Rita Weiss  
 Purchasing Director

cc: Karen Sorbero, SHNH Administrator  
 Debbie Stanko, Director of Nursing

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)

**Rita Weiss**

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**From:** Nadia Lambert <nlambert@deltatg.com>  
**Sent:** Monday, July 18, 2016 2:21 PM  
**To:** Elisa Medina  
**Cc:** Rita Weiss  
**Subject:** RE: 2015-31 Sunny Hill Nursing Service Renewal Leter

**Importance:** High

Good Afternoon,

On behalf of Delta-T Group Illinois, Inc., we are happy to renew our contract with the County of Will for Sunny Hill Nursing. We will have our brokers process the renewal of the performance bond and forward those documents to you prior to the end the current contract.

Please also clarify if you need the bond renewal within the 10 days, or just our acceptance of renewal within that period. Thank you, and we look forward to working with you once again.

Best,

*Nadia*

Nadia Y. Lambert  
 Proposal Administrator  
 Delta-T Group, Inc.  
 Email: [nlambert@deltatg.com](mailto:nlambert@deltatg.com)  
 Delta-T for K-12 Educational Staffing: [www.deltatk12.com](http://www.deltatk12.com)  
 Delta-T for Behavioral Health, Residential & Nursing: [www.deltatgroup.com](http://www.deltatgroup.com)

***A dream doesn't become reality through magic; it takes sweat, determination and hard work.***

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**From:** Elisa Medina [<mailto:emedina@willcountyillinois.com>]  
**Sent:** Friday, July 15, 2016 5:04 PM  
**To:** contractadmin  
**Cc:** Rita Weiss  
**Subject:** 2015-31 Sunny Hill Nursing Service Renewal Leter

Good day!

Please review the attached document.

Thank you and have a great weekend!

Elisa

Elisa Medina  
 Office Of The Will County Executive Lawrence M. Walsh  
 Purchasing Dept.

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)



**OFFICE OF WILL COUNTY EXECUTIVE**  
**LAWRENCE M. WALSH**

Will County Office Building – 302 N Chicago Street – Joliet, Illinois 60432

Rita Weiss  
 Purchasing Director

(815) 740-4605  
 Fax (815) 740-4604  
[rweiss@willcountyillinois.com](mailto:rweiss@willcountyillinois.com)

July 15, 2016

Total Nurses Network LLC  
 1515 N. Harlem Ave. Suite 110  
 Oak Park, IL 60302

Attn: Benjamin Pecaro  
 Via email: [bpecaro@tn-networks.com](mailto:bpecaro@tn-networks.com)

RE: Bid #2015-31 Nursing Services For  
 Sunny Hill Nursing Home, Will County, Joliet, IL

Dear Mr. Pecaro,

The contract for Nursing Services for the Sunny Hill Nursing Home of Will County will expire on October 31, 2016. We are in the position to exercise the optional 1st year renewal as stated in the original bid. The new contract period will be effective November 1, 2016 through October 31, 2017. This renewal will also require a continuation certificate for the existing \$5,000.00 performance bond, or the issuance of a new bond, for the new contract period, November 1, 2016 through October 31, 2017.

The yearly contract amount will increase 3% for the 1<sup>st</sup> year renewal. We will be using the top four (4) vendors whose hourly wage was lowest. If the agency is not available at the time the call is made, we will move on to the next vendor and so on. It is possible that all bidders may be used at one time or another for the cost that was bid.

Please contact me in writing, via email or fax within 10 days, as this renewal requires Executive Committee approval.

We look forward to another year of a very efficient and sound working relationship. If you have any questions please call me anytime at (815) 740-4605 or Karen Sorbero at (815) 727-8650.

Sincerely,

*Rita Weiss*

Rita Weiss  
 Purchasing Director

cc: Karen Sorbero, SHNH Administrator  
 Debbie Stanko, Director of Nursing

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)

**Rita Weiss**

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**From:** Cindy <cindy@tn-networks.com>  
**Sent:** Tuesday, July 19, 2016 11:48 AM  
**To:** Rita Weiss  
**Subject:** FW: 2015-31 Sunny Hill Nursing Service Renewal Letter  
**Attachments:** 2015-31 Sunny Hill Nursing Services Total Nurses 1st Yr Renewal.pdf

Please accept this email as Total Nurses Network intent to continue with the Renewal of contract.

Cindy Robbins  
800-510-8802(P)  
800-407-9352(Office Fax)  
[cindy@tn-networks.com](mailto:cindy@tn-networks.com)

**Total Nurses Network LLC.**



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**From:** Elisa Medina [<mailto:emedina@willcountyillinois.com>]  
**Sent:** Friday, July 15, 2016 4:06 PM  
**To:** Ben Pecaro <[BPecaro@tn-networks.com](mailto:BPecaro@tn-networks.com)>  
**Cc:** Rita Weiss <[RWeiss@willcountyillinois.com](mailto:RWeiss@willcountyillinois.com)>  
**Subject:** 2015-31 Sunny Hill Nursing Service Renewal Letter

Good day!

Please review the attached document.

Thank you and have a great weekend!

Elisa

Elisa Medina  
Office Of The Will County Executive Lawrence M. Walsh  
Purchasing Dept.  
302 N. Chicago St.  
Joliet, IL 60432  
Phone: (815) 740-4712  
Fax: (815) 740-4604

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)



**OFFICE OF WILL COUNTY EXECUTIVE**  
**LAWRENCE M. WALSH**

Will County Office Building – 302 N Chicago Street – Joliet, Illinois 60432

Rita Weiss  
 Purchasing Director

(815) 740-4605  
 Fax (815) 740-4604  
[rweiss@willcountyillinois.com](mailto:rweiss@willcountyillinois.com)

July 15, 2016

ATC Healthcare Services, Inc.  
 1983 Marcus Ave, Suite E122  
 Lake Success, NY 11042

Attn: Cheryl Stein

Via email: [atcgov@atchealthcare.com](mailto:atcgov@atchealthcare.com)

RE: Bid #2015-31 Nursing Services For  
 Sunny Hill Nursing Home, Will County, Joliet, IL

Dear Ms. Stein,

The contract for Nursing Services for the Sunny Hill Nursing Home of Will County will expire on October 31, 2016. We are in the position to exercise the optional 1st year renewal as stated in the original bid. The new contract period will be effective November 1, 2016 through October 31, 2017. This renewal will also require a continuation certificate for the existing \$5,000.00 performance bond, or the issuance of a new bond, for the new contract period, November 1, 2016 through October 31, 2017.

The yearly contract amount will increase 1% for the 1<sup>st</sup> year renewal. We will be using the top four (4) vendors whose hourly wage was lowest. If the agency is not available at the time the call is made, we will move on to the next vendor and so on. It is possible that all bidders may be used at one time or another for the cost that was bid.

Please contact me in writing, via email or fax within 10 days, as this renewal requires Executive Committee approval.

We look forward to another year of a very efficient and sound working relationship. If you have any questions please call me anytime at (815) 740-4605 or Karen Sorbero at (815) 727-8650.

Sincerely,

*Rita Weiss*

Rita Weiss  
 Purchasing Director

cc: Karen Sorbero, SHNH Administrator  
 Debbie Stanko, Director of Nursing

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)

**Rita Weiss**

**From:** Cheryl Stein <cstein@atchealthcare.com>  
**Sent:** Monday, July 25, 2016 2:55 PM  
**To:** Rita Weiss; ATC Gov  
**Cc:** Cindy Weiner; Elisa Medina  
**Subject:** RE: 2015-31 Sunny Hill Nursing Services-Renewal Letter

ATC is agreeing to extend the contract for the 1st renewal year, effective 11/1/16 – 10/31/17.

Thanks so much

Cheryl Stein  
 Director of Contracting  
 ATC Healthcare Services, Inc.  
 1983 Marcus Avenue  
 Suite E-122  
 Lake Success, NY 11042  
 cstein@atchealthcare.com  
 516 750 1618

**From:** Rita Weiss [mailto:RWeiss@willcountyillinois.com]  
**Sent:** Monday, July 25, 2016 3:53 PM  
**To:** Cheryl Stein <cstein@atchealthcare.com>; ATC Gov <atcgov@atchealthcare.com>  
**Cc:** Cindy Weiner <CWeiner@atchealthcare.com>; Elisa Medina <emedina@willcountyillinois.com>  
**Subject:** RE: 2015-31 Sunny Hill Nursing Services-Renewal Letter

Ms. Stein,

Thank you for the continuation certificate for your current performance bond. As we understand this means you are agreeing the new contract period, we do still need at the least, an email response indicating same to present to County Board.

Please reply to this email with your agreement to extend the contract for the 1<sup>st</sup> renewal year, effective 11/1/16 – 10/31/17.

Thank you,  
 Rita

**From:** Cheryl Stein [mailto:cstein@atchealthcare.com]  
**Sent:** Monday, July 25, 2016 12:53 PM  
**To:** Elisa Medina <emedina@willcountyillinois.com>; ATC Gov <atcgov@atchealthcare.com>  
**Cc:** Rita Weiss <RWeiss@willcountyillinois.com>; Cindy Weiner <CWeiner@atchealthcare.com>  
**Subject:** RE: 2015-31 Sunny Hill Nursing Services-Renewal Letter

Please see attached continuation certificate of the Performance Bond.

Let me know if you need anything else

Thanks

Cheryl Stein  
 Director of Contracting  
 ATC Healthcare Services, Inc.  
 1983 Marcus Avenue  
 Suite E-122

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)



**OFFICE OF WILL COUNTY EXECUTIVE**  
**LAWRENCE M. WALSH**

Will County Office Building – 302 N Chicago Street – Joliet, Illinois 60432

Rita Weiss  
 Purchasing Director

(815) 740-4605  
 Fax (815) 740-4604  
[rweiss@willcountyllinois.com](mailto:rweiss@willcountyllinois.com)

July 15, 2016

Novastaff Healthcare Services, Inc.  
 5707 S. Cass Ave. Unit 1257  
 Westmont, IL 60559

Attn: Joanne M Phillips

Via email: [jeni@novastaff.com](mailto:jeni@novastaff.com)

RE: Bid #2015-31 Nursing Services For  
 Sunny Hill Nursing Home

Dear Ms. Phillips,

The contract for Nursing Services for the Sunny Hill Nursing Home of Will County will expire on October 31, 2016. We are in the position to exercise the optional 1st year renewal as stated in the original bid. The new contract period will be effective November 1, 2016 through October 31, 2017. This renewal will also require a continuation certificate for the existing \$5,000.00 performance bond, or the issuance of a new bond, for the new contract period, November 1, 2016 through October 31, 2017.

The yearly contract amount will increase 2% for the 1<sup>st</sup> year renewal. We will be using the top four (4) vendors whose hourly wage was lowest. If the agency is not available at the time the call is made, we will move on to the next vendor and so on. It is possible that all bidders may be used at one time or another for the cost that was bid.

Please contact me in writing, via email or fax within 10 days, as this renewal requires Executive Committee approval.

We look forward to another year of a very efficient and sound working relationship. If you have any questions please call me anytime at (815) 740-4605 or Karen Sorbero at (815) 727-8650.

Sincerely,

*Rita Weiss*

Rita Weiss  
 Purchasing Director

cc: Karen Sorbero, SHNH Administrator  
 Debbie Stanko, Director of Nursing

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)

**Rita Weiss**

**From:** Joni Phillips <joni@novastaff.com>  
**Sent:** Monday, July 25, 2016 2:33 PM  
**To:** Elisa Medina; Rita Weiss  
**Cc:** staffing@novastaff.com  
**Subject:** RE: 2015-31 Sunny Hill Nursing Services Renewal Letter

Hi Elisa,

Yes, Novastaff is interested in continuing the contract. Thanks and have a great day!

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**From:** Elisa Medina [mailto:emedina@willcountyillinois.com]  
**Sent:** Monday, July 25, 2016 2:28 PM  
**To:** joni@novastaff.com  
**Cc:** Rita Weiss  
**Subject:** RE: 2015-31 Sunny Hill Nursing Services Renewal Letter

Good day Ms. Phillips,

I sent this on Friday July 15, 2016 and still haven't received a response. Can you please let us know if you're interested in renewing your contract for the above stated bid. We would like to get this approved thru our County board so your timely response is much needed and greatly appreciated. If you have any questions please feel free to give our office a call.

Thank you,

Elisa  
 Ext 4712

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**From:** Elisa Medina  
**Sent:** Friday, July 15, 2016 4:05 PM  
**To:** joni@novastaff.com  
**Cc:** Rita Weiss <RWeiss@willcountyillinois.com>  
**Subject:** 2015-31 Sunny Hill Nursing Services Renewal Letter

Good day!

Please review the attached document.

Thank you and have a great weekend!

Elisa

Elisa Medina  
 Office Of The Will County Executive Lawrence M. Walsh  
 Purchasing Dept.  
 302 N. Chicago St.  
 Joliet, IL 60432  
 Phone: (815) 740-4712  
 Fax: (815) 740-4604  
 Email: [emedina@willcountyillinois.com](mailto:emedina@willcountyillinois.com)  
 Website: [www.willcountyillinois.com](http://www.willcountyillinois.com)

Attachment: Renewal docs (16-236 : Renewing Contract for Nursing Services)

| C.N.A.               | 11/1/15 - 10/31/16 (Yr1) |         |         |         | 11/1/16 - 10/31/17 (Yr2) |          |            |            | 11/1/17 - 10/31/18 (Yr3) |          |            |            | Comments              |
|----------------------|--------------------------|---------|---------|---------|--------------------------|----------|------------|------------|--------------------------|----------|------------|------------|-----------------------|
|                      | WD                       | WE      | H - WD  | H - WE  | WD                       | WE       | H - WD     | H - WE     | WD                       | WE       | H - WD     | H - WE     |                       |
| ATC Healthcare       | \$20.00                  | \$22.00 | \$30.00 | \$33.00 | \$20.20                  | \$22.22  | \$30.33    | \$33.33    | \$20.40                  | \$22.42  | \$30.66    | \$33.66    | 1% Inc yr 2 & 3       |
| Delta T Group        | \$22.00                  | \$22.00 | \$33.00 | \$33.00 | \$22.00                  | \$22.00  | \$33.00    | \$33.00    | \$22.44                  | \$22.44  | \$33.66    | \$33.66    | 0% Inc yr 2 / 2% yr 3 |
| NovaStaff Healthcare | \$22.00                  | \$23.00 | \$33.00 | \$34.50 | \$22.44                  | \$23.46  | \$33.66    | \$35.19    | \$22.89                  | \$23.93  | \$34.34    | \$35.90    | 2% Inc yr 2 & 3       |
| Total Nurses Network | \$22.50                  | \$23.95 | \$33.75 | \$33.75 | \$23.18                  | \$24.87  | \$34.76    | \$34.76    | \$23.87                  | \$25.41  | \$35.81    | \$35.81    | 3% Inc yr 2 & 3       |
| Maxim<br>Americare   | \$21.50                  | \$23.50 | \$32.25 | \$32.25 | \$21.72                  | \$23.74  | \$32.58    | \$32.58    | \$21.94                  | \$23.98  | \$32.91    | \$32.91    | Inc included in rates |
|                      | \$21.75                  | \$22.50 | \$32.62 | \$33.75 | \$21.75                  | \$22.50  | \$32.62    | \$33.75    | \$21.75                  | \$22.50  | \$32.62    | \$33.75    | No Inc in rates       |
| L.P.N.               | Hourly                   | Weekend | H - WD  | H - WE  | Yr2 Hourly               | Yr2 Wknd | Yr2 H - WD | Yr2 H - WE | Yr3 Hourly               | Yr3 Wknd | Yr3 H - Wk | Yr3 H - WE |                       |
| ATC Healthcare       | \$37.00                  | \$38.00 | \$55.50 | \$57.00 | \$37.37                  | \$38.38  | \$56.05    | \$57.57    | \$37.74                  | \$38.76  | \$56.61    | \$58.14    | 1% Inc yr 2 & 3       |
| Delta T Group        | \$37.00                  | \$37.00 | \$55.50 | \$55.50 | \$37.00                  | \$37.00  | \$55.50    | \$55.50    | \$37.74                  | \$37.74  | \$56.61    | \$56.61    | 0% Inc yr 2 / 2% yr 3 |
| NovaStaff Healthcare | \$38.00                  | \$39.00 | \$57.00 | \$58.50 | \$38.76                  | \$39.78  | \$58.14    | \$59.67    | \$39.54                  | \$40.58  | \$59.31    | \$60.87    | 2% Inc yr 2 & 3       |
| Total Nurses Network | \$40.95                  | \$41.95 | \$61.43 | \$61.43 | \$42.18                  | \$43.21  | \$63.27    | \$63.27    | \$43.44                  | \$44.50  | \$65.17    | \$65.17    | 3% Inc yr 2 & 3       |
| Maxim<br>Americare   | \$37.00                  | \$39.00 | \$55.50 | \$55.50 | \$37.37                  | \$39.39  | \$56.06    | \$56.06    | \$37.74                  | \$39.78  | \$56.61    | \$56.61    | Inc included in rates |
|                      | \$37.00                  | \$39.00 | \$55.50 | \$58.50 | \$37.00                  | \$39.00  | \$55.50    | \$58.50    | \$37.00                  | \$39.00  | \$55.50    | \$58.50    | No Inc in rates       |
| R.N.                 | Hourly                   | Weekend | H - WD  | H - WE  | Yr2 Hourly               | Yr2 Wknd | Yr2 H - WD | Yr2 H - WE | Yr3 Hourly               | Yr3 Wknd | Yr3 H - Wk | Yr3 H - WE |                       |
| ATC Healthcare       | \$48.00                  | \$50.00 | \$72.00 | \$75.00 | \$48.48                  | \$50.50  | \$72.72    | \$75.75    | \$48.96                  | \$51.00  | \$73.44    | \$76.50    | 1% Inc yr 2 & 3       |
| Delta T Group        | \$50.00                  | \$50.00 | \$75.00 | \$75.00 | \$50.00                  | \$50.00  | \$75.00    | \$75.00    | \$51.00                  | \$51.00  | \$76.50    | \$76.50    | 0% Inc yr 2 / 2% yr 3 |
| NovaStaff Healthcare | \$51.00                  | \$51.00 | \$76.50 | \$76.50 | \$52.02                  | \$52.02  | \$78.03    | \$78.03    | \$53.06                  | \$53.06  | \$79.59    | \$79.59    | 2% Inc yr 2 & 3       |
| Total Nurses Network | \$55.95                  | \$56.95 | \$83.93 | \$83.93 | \$57.63                  | \$58.66  | \$86.44    | \$86.44    | \$59.36                  | \$60.42  | \$89.04    | \$89.04    | 3% Inc yr 2 & 3       |
| Maxim<br>Americare   | \$47.50                  | \$49.50 | \$71.25 | \$74.25 | \$47.50                  | \$49.50  | \$71.25    | \$74.25    | \$47.50                  | \$49.50  | \$71.25    | \$74.25    | No Inc in rates       |
|                      | \$48.00                  | \$50.00 | \$72.00 | \$72.00 | \$48.48                  | \$50.50  | \$72.72    | \$72.72    | \$48.97                  | \$51.00  | \$73.46    | \$73.46    | Inc included in rates |

Maxim did not have the Addenda, therefore, must be called / AST in each category (Disqualified)  
 Maxim did not have the Addenda, therefore, must be called / AST in each category (Disqualified)