



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Awarding Bid for Nursing Services (CNA, LPN & RN) at Sunny Hill Nursing Home

WHEREAS, in order to receive the most competitive price available, the County Executive's Office solicited bids for nursing services (CNA, LPN, and RN) at Sunny Hill Nursing Home, and

WHEREAS, on September 21, 2015, the Will County Executive's Office opened six (6) proposals for nursing services (CNA, LPN, and RN) at Sunny Hill Nursing Home, and

WHEREAS, due to Sunny Hill's need to provide staffing ratios per IL Department of Public Health, and with the knowledge that no temporary healthcare staffing agency may be able to provide for all of Sunny Hill's needed staffing opening 24/7, Sunny Hill requests to use the four (4) lowest qualified bidders as much as possible, and reserves the right to utilize the other bidders on an as needed basis, and

WHEREAS, the contract period begins November 1, 2015 through and including October 31, 2016, with two (2) one-year renewal options, with percent of increase noted on the attached spreadsheet for each renewal year, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contract for nursing services (CNA, LPN, and RN), to the four (4) lowest qualified bidders, as described fully on the attached spreadsheet, as much as possible, and reserves the right to utilize the other bidders on an as needed basis due to Sunny Hill's need to provide staffing ratios per IL Department of Public Health, and with the knowledge that no temporary healthcare staffing agency may be able to provide for all of Sunny Hill's needed staffing opening 24/7, for the contract period November 1, 2015, through and including October 31, 2016, with two (2) one-year renewal options, with percent of increase noted on the attached spreadsheet for each renewal year, if the County so chooses.

BE IT FURTHER RESOLVED, said funding is available through Sunny Hill's Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 15th day of October, 2015.

AYES:	Ogalla, Moustis, Moran, Rice, Harris, Traynere, Bennefield, Fritz, Freitag, Gould, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Staley-Ferry, Babich, Hart, Maher, Tuminello, Weigel, Ferry
ABSENT:	Howard, Singer
AWAY:	Wilhelmi, Collins

Result: Approved - [Unanimous]

Nancy Schultz Voots
 Nancy Schultz Voots (SEAL)
 Will County Clerk

Approved this 21st day of October, 2015.

Lawrence M. Walsh
 Lawrence M. Walsh
 Will County Executive

FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR
PROPOSAL HISTORY

ITEM: 2015-31 NURSING SERVICES

DEPARTMENT: SUNNY HILL NURSING HOME, WILL COUNTY

COUNTY EXECUTIVE PERMISSION TO BID: N/A BUDGETED ITEM

BID LETTING: September 8, 2015

PUBLISHED NOTICE: September 8, 2015 HERALD NEWS & DEMAND STAR INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: September 21, 2015 3:10 PM

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 20 & INTERNET

NUMBER RETURNED: 6

BIDDER:

QUALIFIED BIDDERS

(see attached spreadsheet for hourly rates)

ATC Healthcare, Lake Success, NY	Ok
Total Nurses Network, Oak Park, IL	Ok
Delta-T Group, Oak Brook, IL	Ok
Nova Staff Healthcare, Westmont, IL	Ok
Maxim Staffing Solutions, Matteson, IL	Disqualified – no addenda rec'd
Americare Staffing, Chicago, IL	Disqualified – no addenda rec'd

Recommendation from Karen Sorbero, SHNH Administrator, is to use the low bidder per hour per professional. The vendors could vary based on the need for CNA, LPN or RN and date/day of week professionals are needed. See attached spreadsheet with vendors' hourly rates. The contract period begins November 1, 2015 through October 31, 2016, with two (2) one-year optional renewals, if the County so chooses, with percent of increase noted on spreadsheet for each renewal year.

Attachment: award docs (15-295 : Nursing Services - Bid Award)

BID: #2015-31

DEPARTMENT: SHNH NURSING SERVICES

17.3.a

ORIGINAL

DUE: 9-21-15, 3:00 PM

OPENED: 9-21-15, 3:10 PM

BIDDER	BID DEPOSIT & PRIME CERT		HOURLY COSTS - 1 st Year		
			Weekday	Weekend	Holiday wk / wkend
AMERICARE STAFFING CHICAGO, IL <i>Disqualified - No Addenda</i>	BD 5,000 Check (BB) PC Yes Addenda (1) Y or N <i>Bid form signed yes</i>	CNA LPN RN			
ATC HEALTHCARE LAKE SUCCESS, NY	BD 5,000 Check (BB) PC Yes Addenda (1) Y or N <i>Bid form signed yes</i>	CNA LPN RN	20.00 37.00 48.00	22.00 38.00 50.00	30.00 / 33.00 55.50 / 57.00 72.00 / 75.00
TOTAL NURSES NETWORK OAK PARK, IL	BD 5,000 Bid Bond PC Yes Addenda (1) Y or N <i>Bid form signed yes</i>	CNA LPN RN	22.50 40.95 55.95	23.95 41.95 56.95	1.5 1.5 1.5 <i>3% yr 2 & 3</i>
DELTA T GROUP BRYN MAWR, PA	BD 5,000 B.B. Yes PC Yes Addenda (1) Y or N <i>Bid form signed yes</i>	CNA LPN RN	22.00 37.00 50.00	22.00 37.00 50.00	33.00 55.50 75.00 <i>2, 3 yr 2%</i>
MAXIM HEALTHCARE CHICAGO, IL <i>Disqualified - No Addenda</i>	BD 5,000 (BB) PC Yes Addenda (1) Y or N <i>Bid form signed yes</i>	CNA LPN RN			
NOVASTAFF HEALTHCARE WESTMONT, IL <i>Disqualified</i>	BD 5,000 (BB) PC Yes Addenda (1) Y or N <i>Bid form signed yes</i>	CNA LPN RN	22.00 38.00 51.00	23.00 39.00 51.00	33.00 / 34.50 57.00 / 58.50 76.50 <i>2 & 3 yr 2%</i>
	BD PC Addenda (1) Y or N	CNA LPN RN			

Attachment: award docs (15-295 : Nursing Services - Bid Award)

ALSO PRESENT: Rita Weiss, Elisa Medina, Debbie Stanko

RW *EM*

C.N.A.	11/1/15 - 10/31/16 (Yr1)				11/1/16 - 10/31/17 (Yr2)				11/1/17 - 10/31/18 (Yr3)				Comments
	WD	WE	H - WD	H - WE	WD	WE	H - WD	H - WE	WD	WE	H - WD	H - WE	
ATC Healthcare	\$20.00	\$22.00	\$30.00	\$33.00	\$20.20	\$22.22	\$30.33	\$33.33	\$20.40	\$22.42	\$30.66	\$33.66	1% Inc Yr 2 & 3
Delta T Group	\$22.00	\$22.00	\$33.00	\$33.00	\$22.00	\$22.00	\$33.00	\$33.00	\$22.44	\$22.44	\$33.66	\$33.66	0% Inc Yr 2 / 2% Yr 3
NovaStaff Healthcare	\$22.00	\$23.00	\$33.00	\$34.50	\$22.44	\$23.46	\$33.66	\$35.19	\$22.89	\$23.93	\$34.34	\$35.90	2% Inc Yr 2 & 3
Total Nurses Network	\$22.50	\$23.95	\$33.75	\$33.75	\$23.18	\$24.67	\$34.76	\$34.76	\$23.87	\$25.41	\$35.81	\$35.81	3% Inc Yr 2 & 3
Maxim*	\$21.50	\$23.50	\$32.25	\$32.25	\$21.72	\$23.74	\$32.58	\$32.58	\$21.94	\$23.96	\$32.91	\$32.91	Inc included in rates
Americare*	\$21.75	\$22.50	\$32.62	\$33.75	\$21.75	\$22.50	\$32.62	\$33.75	\$21.75	\$22.50	\$32.62	\$33.75	No Inc in rates
L.P.N.	Hourly	Weekend	H - WD	H - WE	Yr2 Hourly	Yr2 Wknd	Yr2 H - WD	Yr2 H - WE	Yr3 Hourly	Yr3 Wknd	Yr3 H - Wk	Yr3 H - WE	
ATC Healthcare	\$37.00	\$38.00	\$55.50	\$57.00	\$37.37	\$38.38	\$56.05	\$57.57	\$37.74	\$38.76	\$56.61	\$58.14	1% Inc Yr 2 & 3
Delta T Group	\$37.00	\$37.00	\$55.50	\$55.50	\$37.00	\$37.00	\$55.50	\$55.50	\$37.74	\$37.74	\$56.61	\$56.61	0% Inc Yr 2 / 2% Yr 3
NovaStaff Healthcare	\$38.00	\$39.00	\$57.00	\$58.50	\$38.76	\$39.78	\$58.14	\$59.67	\$39.54	\$40.58	\$59.31	\$60.87	2% Inc Yr 2 & 3
Total Nurses Network	\$40.95	\$41.95	\$61.43	\$61.43	\$42.18	\$43.21	\$63.27	\$63.27	\$43.44	\$44.50	\$65.17	\$65.17	3% Inc Yr 2 & 3
Maxim*	\$37.00	\$39.00	\$55.50	\$55.50	\$37.37	\$39.39	\$56.06	\$56.06	\$37.74	\$39.78	\$56.61	\$56.61	Inc included in rates
Americare*	\$37.00	\$39.00	\$55.50	\$58.50	\$37.00	\$39.00	\$55.50	\$58.50	\$37.00	\$39.00	\$55.50	\$58.50	No Inc in rates
R.N.	Hourly	Weekend	H - WD	H - WE	Yr2 Hourly	Yr2 Wknd	Yr2 H - WD	Yr2 H - WE	Yr3 Hourly	Yr3 Wknd	Yr3 H - Wk	Yr3 H - WE	
ATC Healthcare	\$48.00	\$50.00	\$72.00	\$75.00	\$48.48	\$50.50	\$72.72	\$75.75	\$48.96	\$51.00	\$73.44	\$76.50	1% Inc Yr 2 & 3
Delta T Group	\$50.00	\$50.00	\$75.00	\$75.00	\$50.00	\$50.00	\$75.00	\$75.00	\$51.00	\$51.00	\$76.50	\$76.50	0% Inc Yr 2 / 2% Yr 3
NovaStaff Healthcare	\$51.00	\$51.00	\$76.50	\$76.50	\$52.02	\$52.02	\$78.03	\$78.03	\$53.06	\$53.06	\$79.59	\$79.59	2% Inc Yr 2 & 3
Total Nurses Network	\$55.95	\$56.95	\$83.93	\$83.93	\$57.63	\$58.66	\$86.44	\$86.44	\$59.36	\$60.42	\$89.04	\$89.04	3% Inc Yr 2 & 3
Americare*	\$47.50	\$49.50	\$71.25	\$74.25	\$47.50	\$49.50	\$71.25	\$74.25	\$47.50	\$49.50	\$71.25	\$74.25	No Inc in rates
Maxim*	\$48.00	\$50.00	\$72.00	\$72.00	\$48.48	\$50.50	\$72.72	\$72.72	\$48.97	\$51.00	\$73.46	\$73.46	Inc included in rates

*Americare did not have the Addenda; therefore, must be called LAST in each category. (Disqualified)

*Maxim did not have the Addenda; therefore, must be called LAST in each category. (Disqualified)

SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh
County Board Chairman James Moustis
FROM: Karen Isberg Sorbero, Administrator
DATE: September 22, 2015

In our continued effort to ensure that our nursing staffing needs are met in the most fiscally responsible manner, we recently let a bid to area health care staffing agencies.

Attached is a listing of the contract nursing services bid results. The listing covers temporary staffing costs from lowest to highest in the three requested staffing areas: Certified Nursing Aides, Registered Nurses and Licensed Practical Nurses.

Sunny Hill will use the four, not disqualified bidders (lowest) as much as possible. Due to our need to provide staffing ratios per Illinois Department of Public Health and knowing that no temporary healthcare staffing agency may be able to provide for all of our needed staffing opening 24/7, we may need to utilize the other two bidders that were disqualified for not signing received bid addendums on an as needed basis.

We have done business with all of the bidders and have contacted references that were provided and feel that all the represented agencies are reputable.

Attachment: award docs (15-295 : Nursing Services - Bid Award)

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"
421 DORIS AVENUE * JOLIET, ILLINOIS * 60433
TELEPHONE (815) 727-8710 * FAX (815) 727-8637
WWW.WILLCOUNTYILLINOIS.COM/SUNNYHILL