



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Awarding Bid for Diabetic Supplies for Sunny Hill Nursing Home

WHEREAS, in order to receive the most competitive price available, the Will County Executive's Office solicited bids for diabetic supplies for Sunny Hill, and

WHEREAS, on July 16, 2014, the Will County Executive's Office opened ten (10) proposals for the diabetic supplies, and

WHEREAS, after reviewing such proposals, the recommendation is to award the bid to the lowest responsible bidder of Professional Medical, New Lenox, IL, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the bid for diabetic supplies for Sunny Hill to the lowest responsible bidder of Professional Medical, New Lenox, IL for an approximate total bid price of \$12,933.60 for the 1st year. The cost for optional 2nd and 3rd years, if considered at that time, will remain the same, as the vendor listed a 0% increase on their bid form.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 21st day of August, 2014.

AYES:	Howard, Izzo, Moustis, Moran, Rice, Harris, Bennefield, Bible, Freitag, Balich, Fricilone, Brooks Jr., Winfrey, Adamic, Zigrossi, Babich, Wilhelmi, Hart, Maher, McDermid, Weigel, Collins, Ferry
ABSENT:	Ogalla, Traynere
LEFT MEETING:	Gould

Result: Approved - [Unanimous]

Nancy Schultz Voots
Nancy Schultz Voots (SEAL)
Will County Clerk

Approved this 26 day of August, 2014.

Lawrence M. Walsh
Lawrence M. Walsh
Will County Executive

From The Desk Of
Rita Weiss
Purchasing Director

Bid History

Item: 2014-11 Diabetic Supplies

Department: Sunny Hill Nursing Home

Bid Letting: June 24, 2014

Published Notice: June 24, 2014 Herald News & Demand Star Internet

Funding Source: Sunny Hill Nursing Home Budget

Bid Opening: July 16, 2014, 10:10 am

Location: Will County Office Building
302 N. Chicago Street
Joliet, Ill. 60432

Bidding Results:

Number Released: 30 + internet Number Returned: 10

<u>Bidder:</u>	<u>Total Price 1st Yr</u>	<u>2nd Yr</u>	<u>3rd Yr</u>
Professional Medical, New Lenox, IL	\$12,933.60	0% Inc	0% Inc
Medline Industries, Mundelén, IL	\$15,264.00	0% Inc	0% Inc
Nashville Medical & EMS Products, Springfield, TN	\$16,472.00	0% Inc	0% Inc
Briggs Healthcare, West Des Moines, IA	\$16,588.32	0% Inc	0% Inc
Binson's Hospital Supplies, Centerline, MI	\$17,168.16	0% Inc	0% Inc
Henry Schein EMS, Irmo, SC	\$25,488.00	5.9% Inc	5.9% Inc
Alimed, Inc., Dedham, MA	No Bid		
McKesson Medical, Golden Valley, MN	No Bid		
Cardinal Health, McGaw Park, IL	No Bid		
Moore Medical, Farmington, CT	No Bid		

Recommendation from Karen Sorbero, Administrator of Sunny Hill Nursing Home, is to go with the low bidder **Professional Medical, New Lenox, IL**, for a approximate total bid price of **\$12,933.60 for the 1st year**. The cost for optional 2nd and 3rd years, if considered at that time, will remain the same, as the vendor listed a **0% increase** on their bid form. If extended, grand total for all three (3) years will be \$38,800.80.

These totals could vary depending on resident population and need. The contract period will begin September 1, 2014 through August 31, 2015, with two (2) optional one (1) year renewals.

DEPARTMENT: 2014-11 SHNH, Diabetic Supplies

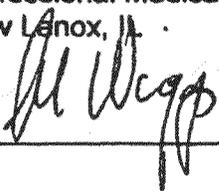
DUE: 7-16-2014, 10:00 A.M. OPENED: 7-16-2014, 10:10 A.M.

 ORIGINAL

BIDDER	BID DEPOSIT & PC	TOTAL COST	% OF INC YR 2 & 3
AliMed Dedham, MA	No Bid		
McKesson Medical-Surgical Golden Valley, MN	No Bid		
Cardinal Health McGaw Park, IL	No Bid		
Moore Medical LLC Farmington, CT	No Bid		
Binson's Hospital Supplies, Inc. Centerline, MI	Bond: 10% PC: Yes Add. Rec'd: Yes ① Forms Signed: Yes Lead Time ARO: 70 DAY	1 st yr \$ 17168.16 2 nd yr \$ 17168.16 3 rd yr \$ 17168.16 G: 51504.48	DISC 0 2 ND yr 0 3 RD yr 0
Nashville Medical & EMS Products Springfield, TN	Check Bond: 1047.00 PC: Yes Add. Rec'd: none Forms Signed: Yes Lead Time ARO: 3-10 DAY	1 st yr \$ 16472.00 2 nd yr \$ 16472.00 3 rd yr \$ 16472.00 G: 48427.68	DISC 2% 98.32 2 ND yr 0 3 RD yr 0
Briggs Healthcare West Des Moines, IA Incl Purchase Agreement	Bond: 10% PC: Yes Add. Rec'd: none Forms Signed: Yes Lead Time ARO: none	1 st yr \$ 16588.32 2 nd yr \$ 16588.32 3 rd yr \$ 16588.32 G: 48769.65	DISC 2% 16296.55 2 ND yr 0 3 RD yr 0
Medline Industries, Inc Mundelein, IL 	Bond: 10% PC: Yes Add. Rec'd: Yes ① Forms Signed: Yes Lead Time ARO: 1 DAY	1 st yr \$ 15264.00 2 nd yr \$ 15264.00 3 rd yr \$ 15721.92 G: 46249.92	DISC 0 2 ND yr 0 3 RD yr 3%
Henry Schein EMS Irmo, SC	Bond: 10% PC: Yes Add. Rec'd: none Forms Signed: Yes Lead Time ARO: 2 DAY	1 st yr \$ 25488.00 2 nd yr \$ 25991.79 3 rd yr \$ 28584.30 G: 81064.09	DISC 0 2 ND yr 5.9% 3 RD yr 5.9%

Attachment: Award Docs SHNH Diabetic Supplies (14-221 : Awarding Bid for Diabetic Supplies for SHNH)

ORIGINAL

Professional Medical Inc New Lenox, IL 	Check Bond: \$ 1300.00 PC: yes Add. Rec'd: yes Forms Signed: yes Lead Time ARO: 1 Day	1 st yr \$ 12933.60 2 nd yr \$ 12933.60 3 rd yr \$ 12933.60 3: 38 800.80	DISC 2 nd yr 3 rd yr
	Bond: PC: Add. Rec'd: Forms Signed: Lead Time ARO:	1 st yr \$ 2 nd yr \$ 3 rd yr \$	DISC 2 nd yr 3 rd yr
	Bond: PC: Add. Rec'd: Forms Signed: Lead Time ARO:	1 st yr \$ 2 nd yr \$ 3 rd yr \$	DISC 2 nd yr 3 rd yr
	Bond: PC: Add. Rec'd: Forms Signed: Lead Time ARO:	1 st yr \$ 2 nd yr \$ 3 rd yr \$	DISC 2 nd yr 3 rd yr

ALSO PRESENT: Rita Weiss, Missy Miesmer Fort, Eddie Bradley

  e.B.

Bidder	#1 Blood Test Strips (per strip)	Annual Usage	1st year Test Strips total cost	#2 Lancets, Blood (per unit)	Annual Usage	1st year Lancets total cost	TOTAL 1st Yr Cost	2nd year % of increase	2nd year Total	3rd year % of increase	3rd year Total	Grand Total all 3 years	% of Discount Full Award	Contract Grand Total
Binson's Hospital Supplies, Inc	0.2078	60,000	\$12,468.00	0.0916	57,600	\$4,700.16	\$17,168.16	0%	\$17,168.16	0%	\$17,168.16	\$51,504.48	0%	\$ 51,504.48
Nashville Medical & EMS Products ***	0.185	60,000	\$11,100.00	0.095	57,600	\$5,472.00	\$16,572.00	0%	\$16,572.00	0%	\$16,572.00	\$49,716.00	2%	\$ 48,721.68
Briggs Healthcare ***	8.99	1,200	\$10,788.00	10.07	576	\$5,800.32	\$16,588.32	0%	\$16,588.32	0%	\$16,588.32	\$49,764.96	2%	\$ 48,769.66
Medline Industries, Inc	0.18	60,000	\$10,800.00	0.0775	57,600	\$7,488.00	\$18,288.00	0%	\$18,288.00	0%	\$18,288.00	\$54,240.00	0%	\$ 54,240.00
Henry Schein	0.3	60,000	\$18,000.00	0.13	57,600	\$7,488.00	\$25,488.00	5.9%	\$26,961.79	5.9%	\$28,584.31	\$81,064.10	0%	\$ 81,064.10
Professional Medical	0.95	1,200	\$11,388.00	15.95	288	\$4,593.60	\$15,981.60	0%	\$15,981.60	0%	\$15,981.60	\$47,947.20	0%	\$ 47,947.20

	1st year total	2nd year	3rd year	Grand total
Binson's Hospital Supplies, Inc	\$17,168.16	\$17,168.16	\$17,168.16	\$51,504.48
Nashville Medical & EMS Products	\$16,572.00	\$16,572.00	\$16,572.00	\$49,716.00
Nashville Medical & EMS Products ***	\$16,472.00	\$16,472.00	\$16,472.00	\$49,416.00
Briggs Healthcare ***	\$16,588.32	\$16,588.32	\$16,588.32	\$49,764.96
Medline Industries, Inc	\$18,288.00	\$18,288.00	\$18,288.00	\$54,864.00
Henry Schein	\$25,488.00	\$26,961.79	\$28,584.31	\$81,034.10
Professional Medical	\$15,981.60	\$15,981.60	\$15,981.60	\$47,944.80

Nashville Medical & EMS Products ***
Briggs Healthcare **

Price listed on bid form is \$100.00 off
Prices are per box/ vendor did not stipulate box size

SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh
County Board Chairman Herbert Brooks
FROM: Karen Isberg Sorbero, Administrator
DATE: July 22, 2014

After carefully reviewing the six bids that were received for the Diabetic Supply bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will award the contract to the following bidder:

Professional Medical – New Lenox, IL

Annual Test strips Cost - \$8,340.00

Annual Lancets Cost - \$4,464.00

Annual Total cost - \$12,933.60

No annual increase for 2nd and 3rd year renewal option

Grand total for 1st, 2nd and 3rd years options - \$38,800.80

Please contact me if you have any further questions or concerns.

Thank you.

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"
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