



OFFICE OF WILL COUNTY EXECUTIVE
LAWRENCE M. WALSH

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Purchasing Director

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BID # 2014-11
DIABETIC SUPPLIES
SUNNY HILL NURSING HOME
WILL COUNTY, JOLIET, IL
July 10, 2014

ADDENDUM #1

We received the following questions regarding the bid listed above:

Question # 1: Can I get a copy of the last winning bid please?

Answer # 1: Previous award documentation is attached.

Question # 2: Could you please specify what it is you mean by "maintain" the meters? (page 9)

Answer # 2: "Vendor will provide and maintain a minimum of eighty (80) Blood Glucose Meter Kits at the facility. Kits contain: meter, check strip, battery, instruction manual, reference guide, log book and carrying case." The County currently has 80 meters in good working order. If a meter needs repair or fails, the current vendor supplies the County with new replacement meters at no charge. A vendor will need to repair or replace meters as the need arises throughout the contract year.

Question # 3: The County has requested that vendors provide the blood glucose testing meters and solutions at no additional charge and that any charges for these items be included in the prices bid for accompanying reagent strips. Our ordering system requires separate orders for each of these products, and it is not able to provide the solution at no additional charge. Therefore, would we be allowed to submit an alternate proposal?

Answer # 3: No, the County will not accept alternate proposals.

Question #4: Does the Bid Bond need to be equivalent of 10% of the Grand Total of One Contract Year or 10% of the Grand Total of All 3 contract Years?

Answer # 4: As this bid is awarded for one (1) year with two (2) additional renewals, the 10% Bid Bond should be based on the equivalent of 10% of the Grand Total for One (1) contract year.



Public Health & Safety Committee
Resolution #11-234

RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS

AWARDING BID FOR DIABETIC SUPPLIES FOR
SUNNY HILL NURSING HOME

WHEREAS, in order to receive the most competitive price available, the Will County Executive's Office solicited bids for diabetic supplies for Sunny Hill, and

WHEREAS, on June 21, 2011, the Will County Executive's Office opened six (6) proposals for the diabetic supplies, and

WHEREAS, after reviewing such proposals, the recommendation is to award the bid to the lowest responsible bidder of Gulf South Medical, Jacksonville, FL, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

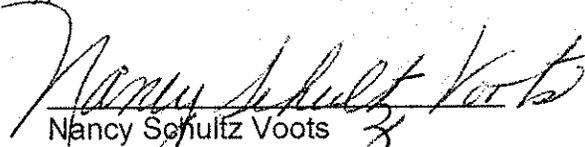
NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contract for diabetic supplies for Sunny Hill to the lowest responsible bidder of Gulf South Medical, Jacksonville, FL for an approximate total bid price of \$19,603.68 for the 1st year. The cost for optional 2nd and 3rd years, if considered at that time, will remain the same, as the vendor listed a 0% increase on their bid form.

BE IT FURTHER RESOLVED, that such purchases shall be funded through Sunny Hill's Budget.

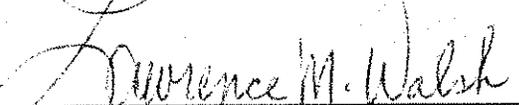
BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 21st day of July, 2011.

Vote: Yes 21 No 0 Pass _____ (SEAL)


Nancy Schulz Voots
Will County Clerk

Approved this 2nd day of August, 2011.


Lawrence M. Walsh
Will County Executive

**From The Desk Of
Rita Weiss
Purchasing Director**

Bid History

Item: 2011-11 Diabetic Supplies

Department: Sunny Hill Nursing Home

Finance Committee Permission To Bid: N/A Budgeted Item

Bid Letting: May, 24, 2011

Published Notice: May 2011 Herald News & Demand Star Internet

Funding Source: Sunny Hill Nursing Home Budget

Bid Opening: June 21, 2011 10:00 am

Location: Will County Office Building
302 N. Chicago Street
Joliet, Ill. 60432

Bidding Results:

Number Released: 32 + internet

Number Returned: 6

| <u>Bidder:</u> | <u>Total Price 1st Yr</u> | <u>2nd Yr</u> | <u>3rd Yr</u> |
|----------------------------------------------|---------------------------------------------|---------------------------------|---------------------------------|
| Gulf South Medical, Jacksonville, Fl | \$19,603.68 | 0% Inc | 0% Inc |
| Schein, Melville, NY | \$21,929.28 | 0% Inc | 0% Inc |
| Professional Medical, New Lenox, IL. | \$22,149.60 | +3% Inc | +3% Inc |
| Buy Indian Medical, Marietta, GA | \$29,088.00 | +3% Inc | +3% Inc |
| Henry School Health Corp., Hanover Park, IL. | \$31,765.44 | +5% Inc | +5% Inc |
| Alimed, Inc., Dedham, MA | No Bid | | |

Recommendation from Karen Sorbero, Administrator of Sunny Hill Nursing Home, is to go with the low bidder **Gulf South Medical Products of Jacksonville, FL.**, for a approximate total bid price of **\$19,603.68* for the 1st year.** The cost for optional 2nd and 3rd years, if considered at that time, will remain the same, as the vendor listed a 0% increase on their bid form.

These totals could vary depending on resident population and need. The contract period will begin September 1, 2011 through August 31, 2012, with two (2) optional one (1) year renewals.

DEPARTMENT: 2011-11 SHNH, Diabetic Supplies

DUE: 6-21-2011, 10:00 A.M. OPENED: 6-21-2011, 10:10 A.M.

| BIDDER | BID DEPOSIT & PC | TOTAL COST | % OF INC YR 2 & 3 |
|-----------------------------------------------|--------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| Alimed Inc., Dedham, MA | No Bid | | |
| Buy Indian Medical Marietta, GA | Bond \$2,909.80 check Pc yes 0 Add. Rec'd Partial Bid/Complete Bid | 1 st yr \$29,088.00 2 nd yr \$29,960.64 3 rd yr \$30,859.46 | DISC 0 2 ND yr 3% 3 RD yr 3% |
| Gulf South Medical Supply Jacksonville, FL | Bond 10% Pc yes 1 Add. Rec'd Partial Bid/Complete Bid | 1 st yr \$19,603.68 2 nd yr \$19,603.68 3 rd yr \$19,603.68 | DISC 0 2 ND yr 0 3 RD yr 0 |
| Henry Schein Melville, NY | Bond 10% Pc yes 0 Add. Rec'd Partial Bid/Complete Bid | 1 st yr \$21,929.28 2 nd yr \$21,929.28 3 rd yr \$21,929.28 | DISC 0 2 ND yr 0 3 RD yr 0 |
| School Health Corp. Hanover Park, IL | Bond 10% Pc yes 1 Add. Rec'd Partial Bid/Complete Bid | 1 st yr \$31,765.44 2 nd yr \$33,877.44 3 rd yr \$36,303.84 | DISC 0 2 ND yr 5% 3 RD yr 5% |
| ProMed New Lenox, IL | Bond \$2,214.96 check Pc yes 1 Add. Rec'd Partial Bid/Complete Bid | 1 st yr \$22,149.60 2 nd yr \$22,814.09 3 rd yr \$23,498.51 | DISC 0 2 ND yr 3% 3 RD yr 3% |
| Prime Source Services, LLC. Airmont, NY | Received bid late- vendor not considered | | |
| | | | |

ALSO PRESENT: Rita Weiss, Robyn Simonic, Janice

SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh
County Board Chairman James Moustis
FROM: Karen Isberg Sorbero, Administrator
DATE: June 23, 2011

After carefully reviewing the five bids that were received for the Diabetic Supply bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will award the contract to the following bidder:

Gulf South Medical Products

Annual Test strips Cost - \$14,748.00

Annual Lancets Cost - \$ 4,855.68

Annual Total cost - \$19,603.68

No annual increase for 2nd and 3rd year renewal option

Grand total for 1st, 2nd and 3rd years options - \$58,811.04

Please contact me if you have any further questions or concerns.

Thank you.